Dear Family and Friends,

I hope you enjoyed a very happy and fulfilling 2014, as we certainly did at Melmark. This was in large part due to the generosity of our Board of Directors, families, friends, volunteers, corporate and business partners, foundation supporters, and many more. Thank You. Together we were able to accomplish so much.

One very important initiative I would like to highlight is Promises to Keep... The Campaign for Melmark. It is with great excitement and gratitude that I report we are halfway towards our $20 million campaign goal! This is an unprecedented endeavor for Melmark and one that will be transformational for the organization.

The Promises to Keep Campaign is supporting extensive infrastructure improvements for the Melmark Pennsylvania campus. Phase I is well underway and will result in improved lighting, walkways, roadways, 200 new parking spaces and underground technology infrastructure. Phase I is targeted for completion in late 2015. At that point, we will move on to Phase II, the renovation and redesign of Melmark’s headquarters, The Center for Integrated Services. This phase will feature urgently needed spaces for staff training, education, conferences, family consultation and visits, as well as additional classrooms and administrative space.

In Melmark New England, the Campaign will support land acquisition, the addition of four new residences for children, a staff training and development center, and the creation of a full-service cafeteria, which will also provide vocational opportunities for the children and adults served. Another important aspect of the Campaign is the growth of our endowment, vital to ensuring Melmark’s future.

In addition to Campaign support, we have also been fortunate to receive a number of program and service grants throughout 2014 to support a wide array of needs such as: advanced physical therapy equipment and augmented communications devices, operating support for the Vocational Program, and support for the Music That Matters program, an exceptional collaboration for Melmark’s Joybells and the Chamber Orchestra of Philadelphia.

As you read through this Donor Report, I hope you will be as gratified as I am in the knowledge that together, we can accomplish so much and be a vital community resource for those, who at anytime, may need our services. I am confident that with your continued support of our work, we will achieve the goals set forth for the coming year and create brighter futures for so many children and adults entrusted to our care. Please accept my heartfelt gratitude for your investment of financial resources, leadership, time, expertise, and for your kind and generous hearts.

My Warmest Personal Regards,

Joanne Gillis-Donovan, Ph.D.
President and CEO
Dear Family and Friends,

In my many years as a volunteer for Melmark, it has been very evident how important it is to our donors that Melmark’s commitment to children, adults and families in need is supported and strengthened. I would like to extend my heartfelt thanks to all of you who contribute so much to Melmark. Whether it is your gift of time, financial resources or talent, it all makes a significant impact on the lives of so many faced with tremendous challenges. Your support reflects your belief in Melmark’s vital mission to provide excellent services to children and adults with intellectual disabilities, autism and brain injuries in an environment of warmth, care and respect.

The longevity of close to five decades of service and growth conveys a reassuring permanence. Melmark intends to be a vital community resource for decades to come, and with your continued support and partnership, this will be assured. Melmark is and will always remain dedicated to providing excellent programs and services in a nurturing and compassionate environment.

We are now in the public phase of Promises to Keep... The Campaign for Melmark, an initiative to raise $20 million in support of organization-wide endowment and capital needs. The Campaign is led by the Campaign Cabinet, a dedicated group of volunteers and members of Melmark’s leadership team, and was set in motion a little over two years ago. The Cabinet has not only been very generous, they have been instrumental in assisting with outreach activities to support this endeavor. It is an honor to be part of this group and a great pleasure to report that $10.3 million has been secured in gifts and pledges. As you read through this 2014 Donor Report, you will learn about some of the generous individual gifts committed and grants awarded. The progress made is inspiring, and we are encouraged about the work ahead to secure the additional $9 million to reach our goal. It is my hope that you will continue with us on this journey.

When someone does something kind for us, we often say “I can’t thank you enough.” At Melmark, that is exactly how we feel about our donors. I am privileged to have a role in an organization that is so true to its mission and has people who are so skilled and dedicated to what they do. Thank you for joining me in this important work.

My best regards,

Dennis “Mickey” Flynn
Chairman
Melmark Charitable Foundation

Mickey Flynn receiving the 2014 Volunteer of the Year Award from Melmark President and CEO, Joanne Gillis-Donovan, Ph.D.
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“We support Melmark’s promise because of their extraordinary work in providing loving, caring and meaningful lives for our loved ones with special needs.”

-Joseph Duffey, Parent and Board Member
Melmark Pennsylvania and New England

We are deeply grateful to all who have given so generously to help us provide the best educational, programmatic, vocational and therapeutic services to the children and adults we are privileged to serve. In this report, we extend our thanks and appreciation to those who have contributed from **January 1 to December 31, 2014**.

While all contributions are most appreciated, due to space limitations, donors of $100 or more are listed. Great care has been taken to assure the accuracy of our donor lists. Please accept our apologies for any discrepancies, and let us know if you are incorrectly listed or omitted.

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“I donate to Melmark so the organization can continue with its promise - to provide care for children like my daughter, and so other moms can enjoy relief from the trauma of having a child with challenges.”

-Maureen Sandberg, Melmark Parent and Board Member
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About the Cover
Keeping Our Promise to Cal and His Family

Cal came to The Melmark School in 2008 and has flourished as a student. He’s a charming young man with a handsome smile and kind personality. Before his enrollment in classes at Melmark, Cal exhibited behaviors which made something as simple as a family photo a challenging process. The picture on the cover of this publication shows a truly beautiful family moment, captured by photographer David Campli. We are proud of all the hard work Cal has put into making this snapshot in time a possibility.

“This magical moment would not have been possible without Melmark. We appreciate everything you have taught and continue to instill in our dear son. Thank you for keeping your promise to our family.”

-Conrad and Amanda Radcliffe,
Melmark Parent

Dr. Donovan,
This Christmas, my pop gave me some money to donate to my favorite charity. I would like for Melmark to have it. Thank you for everything Melmark does for me and my family.

Cal, shown with his staff in the photo to the right, donated his Christmas gift to Melmark.
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“Anything we can do to give back to a school that has helped so many children means so much to us. Our son has come so far in the six years he has been at Melmark. We cannot thank them enough for keeping their promise.”

- Tara Beaulieu, Melmark New England Parent
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Connelly Foundation
A History of Keeping the Promise

The Connelly Foundation, a very long-term friend of Melmark, has responded to our need for support once again. A significant grant of $300,000 was awarded to the Promises to Keep Campaign. These funds will support Phase I of the campaign.

PHASE I, the extensive infrastructure improvement project, will support all of Melmark Pennsylvania’s operations and lay the foundation for PHASE II, the renovation of the Main Building, the heart and hub of the organization.

Through the years, the Connelly Foundation has helped to fund a wide array of projects including, but not limited to:

- A medical center
- New classrooms and residences
- Technology for medical and educational data collection
- Adult services

The Foundation has been part of the organization’s progress for decades and has had direct impact on improving the lives of hundreds, if not thousands, of individuals with special needs and their families.
Thank You

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“Our family donates its time and money to support Melmark’s promise because Melmark is more than a school for our son to spend his weekdays. It is a home, filled with family.”

-Stacey Cummings, Melmark Parent
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Horne Family Foundation
A Promise of Enhancing Communication

Many non-verbal students rely on assistive technology including speech-generating devices or ones that utilize pictures or symbols to promote communication. These augmentative devices can help students interact with their teachers and therapists, their families and the general public. With several different devices on the market, educators must determine the most appropriate communication device for each student.

We are pleased that the Horne Family Foundation made a generous donation to support the creation of an Augmentative Communication Devices Evaluation Lab at Melmark New England. In this Lab, our Speech and Language Pathologists can assess a student’s communication needs using a variety of devices. The therapist can then evaluate the student’s abilities and make a recommendation for the most appropriate and cost-effective device, based on the student’s unique needs, educational plan and behavioral profile.

We are very grateful to the Horne Family Foundation for supporting the creation of this Lab, which positively impacts so many students, as well as their families.

Melmark New England student, Malorie, using assistive technology to communicate in the classroom
Thank You

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“I support Melmark New England so their staff and leadership can continue to support the educational and clinical programs. This enables them to serve more children and adults who desperately need a place to thrive and experience progress.”

-Jill Fitzpatrick, Melmark New England Parent
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The Davenport Family Foundation
A True Partner in Keeping Our Promise

The Davenport Family Foundation awarded a grant of $165,000 in support of the Promises to Keep Campaign. The grant was designated to PHASE I of the Campaign, the Melmark Pennsylvania campus-wide infrastructure project.

Specifically, the grant will help fund:

- New sidewalks throughout the campus that will greatly improve movement for children and adults with ambulatory challenges
- The addition of guide rails to improve client safety in various locations across campus, including walkways, parking areas and steep slopes

Our many thanks to The Davenport Family Foundation for its continued generosity.
“I support Melmark’s promise because it is so close to my heart. I’ve watched Melmark grow since 1968. I’m so proud!”

-Dorothy Bond, Melmark Family Member and Volunteer
Memorials

In Memory of Tony Alexander
Mr. and Mrs. Dennis F. Willson

In Memory of Mary G. Barry
Abdi Abdalla
Dorothy Cestrone
Ann DiCarol
Dr. Robert D. Harrington and Dr. Marguerite Fallon
Dale Hobill
Ms. Jackie Trudel

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Edmond Doran, Ph.D.

In Memory of Oma and Opa Bergman
M. Christian White

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Mr. Frederick L. Browne, Sr.

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Ms. Judith Stetson

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In Memory of Billy Echnoz
Mr. and Mrs. Edward L. Echnoz

Thank You
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Mr. and Mrs. James W. Brady  
In Memory of David Fekete  
Mrs. Margaret Fekete  
In Memory of Jami Fiel  
Mrs. Lenore Stern  
In Memory of Peg Flynn  
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In Memory of Virginia Garner  
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John and Theodora Zannino  
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“I know ‘it takes a village’ when it comes to our son and that many people have been involved in his incredible turn around. Thanks for keeping your promise to help him be happier, safer and healthier – and to once again have friends!”  
-Nancy Zlotsky, Melmark New England Parent
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“I support Melmark because of its promise of high quality service and care and its assessment and self-improvement of leadership and staff, which all results in my daughter (and all the clients) having an optimal life experience.”

-Maureen McMahon, Melmark Parent and Board Member
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Mr. and Mrs. Ian C. Grey

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\textbf{The Lusignea Family}

\textbf{Devoted to Melmark’s Promise}

Three brothers, Bill, Mark and Richard Lusignea, were devoted to their sister Betsy who was a resident at Melmark for 28 years. They always enjoyed visiting Betsy with their late mother, Mary DiRenza, who was a big part of Melmark.

The Lusignea Family would often find Betsy, smiling and hard at work, in the Meadows Garden. Betsy loved horticulture! The Lusignea family has been very supportive of Melmark, regularly lending financial resources, volunteering, and always generous with kindness and friendship to clients and staff.

Bill, Mark and Richard made a collective family commitment of $100,000 to the Promises to Keep Campaign. To express our gratitude for their generosity, a new garden will be named in memory of Betsy and in honor of the Lusignea Family.

\begin{center}
\textbf{The Lusignea Family Garden will be a constant reminder of the family’s long and deep relationship with Melmark.}
\end{center}

Betsy and her mother, Mary

Betsy in the garden during her days in the Meadows Program

Mark, Bill and Rick Lusignea with their late mother, Mary
In Honor of Carrier Noumoff and the Staff of Melissa House
Dr. and Mrs. Joel S. Noumoff

In Honor of Rhonda Owen
Ron and Mary Owen

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“We are so grateful for Melmark coming into our lives! The staff are so caring and knowledgeable and truly give our son their all. We are forever grateful for the opportunity to be a part of Melmark’s promise.”

-- Kimberly Iudice, Melmark New England Parent
Thank You

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Justin reads a book with his teacher, Claire. After two and a half years as a Melmark resident, Justin is now back home with his family and is attending school in his home district.
Our Promise to Ensure the Future

Close to fifty years ago, Melmark made a promise to serve children and adults with intellectual disabilities. We are still keeping that promise. Throughout its history, Melmark has provided excellent programs and services and given each individual served every opportunity to grow to their fullest potential. Today, Melmark is a nationally recognized provider of special education, clinical and rehabilitative services, vocational training and residential programs.

Melmark is entering a transformational period and is poised to move forward with new challenges and opportunities which require our collective efforts to ensure the organization remains strong today, tomorrow and for years to come. On a carefully drawn strategic plan, we have embarked on the Promises to Keep Campaign, a vital endeavor designed to support the organization’s growth and future. Progress in the campaign has been inspiring and has strengthened our commitment to accomplish the goals set forth.

Melmark parents and Campaign Cabinet members, Mike and Marley Dolente, lend their time, resources and leadership to ensure success.

Gail Biancucci, Cabinet member and dedicated parent advocate, steps out with her son, Brendan, a Melmark New England student.
We are deeply grateful to all who have given so generously to the campaign. The following donor list represents gifts and pledges of $100 or more spanning the duration of the campaign. Great care has been taken to assure the accuracy of our donor lists. Please accept our apologies for any discrepancies, and let us know if you are incorrectly listed or omitted.

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Mrs. Lorraine St. Hilaire
Ms. Jodi Sussman
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Mr. and Mrs. John Twomey
Mr. Thomas E. Weisenfels
Mrs. Virginia Yonkers

“IT IS A GREAT FEELING TO KNOW THAT MY BROTHER IS SO HAPPY, APPRECIATED AND RESPECTED AT MELMARK. I KNOW MY DECEASED PARENTS WOULD BE VERY PLEASED KNOWING THEIR PROMISE OF EXCEPTIONAL CARE FOR MY BROTHER IS FULLFILLED.”

-Joy Shugrue, Melmark Sibling

Campaign Goal - $20 Million
Progress - $10.3 Million

Campaign Cabinet and Ball Committee Member, Joy Shugrue, with her brother Jeff, after The Players’ performance of Lion King at the 2014 Dream Maker’s Ball
Promises to Keep... The Campaign for Melmark was publicly introduced at The Melmark Dream Maker’s Ball on Saturday, May 17, 2014. During the evening, Melmark President and CEO, Joanne Gillis-Donovan, Ph.D., was joined on stage by Bob Marcus, Melmark’s Chairman of the Board, as well as Dennis Willson and Richard Phillips, Campaign Co-Chairs. The four announced the campaign to the record-setting 432 guests in attendance.

Also during the evening, Mr. Willson was presented with the Melmark Humanitarian Award, recognizing him for his dedication to giving back to the community. Mr. Willson, who is Co-Founder, CEO and Chairman of Hsiri Therapeutics, LLC, also serves as Co-Chair of the Hubert J.P. Schoemaker Classic Advisory Board.

The Melmark 2014 Dream Maker’s Ball, presented by Pilot Freight Services and held at the Hyatt at The Bellevue in Philadelphia, also included a cocktail reception, dinner and program, a performance by The Melmark Players and other special moments. The event raised $310,000 for programs and services at Melmark, helping us keep our promise to families affected by intellectual disabilities.
The Paul and Mildred Krentel Legacy Society

The Paul and Mildred Krentel Legacy Society, created in 2010, recognizes individuals who have made provision in their estates for future gifts in support of Melmark, thus creating their own legacy that will ensure the organization’s excellence for decades to come. These faithful donors are honored by naming Melmark in a will, charitable gift annuity, life income trust, retirement plan or life insurance policy. We are grateful for those who have identified their plans to ensure a legacy at Melmark. Those interested in learning more about becoming a part of the Krentel Legacy Society can contact John J. Schlesinger, CFRE, at (210) 325-4792 or jschlesinger@melmark.org. One can also visit Melmark’s Planned Giving Web site at www.melmark.plannedgiving.org.

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Alan Ameche*
Ms. Sandra Bartusis
Frank Bird and Rita Gardner
Calhoun and Jane Bond*
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Susanna G. Brown*
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Tillie Wolf*
Ruth Marion Workman*
Elizabeth L. Wotypka
Mary Zubyk*

*Deceased

The Legacy of the late Paul and Mildred Krentel was built on a deep love for their daughter, Mellissa, and a vision to help other families facing similar challenges. Thanks to their foresight, Melissa and so many more friends enjoy a rich and fulfilled life.
Effective annual giving provides unrestricted support to critical and ongoing needs at Melmark. In order for the organization to realize the most from the generous support of its families, donors and friends, gifts must be made every year to meet ongoing budgeted operating needs. Melmark wishes to recognize its Loyalty Society, donors who have made the difference in annual support for the last consecutive ten years or more.

### Pennsylvania

| Anonymous (6)                      | Mr. and Mrs. Barry J. Adelman | Ellen and Larry Albert | Mr. and Mrs. Alan Apt | Mr. and Mrs. Bruce D. Augsburger | Mrs. Salvator Aveni | Mr. and Mrs. Thomas W. Beggs | Rev. and Mrs. Robert A. Beringer | Ben and Sharon Berkowitz | Mr. and Mrs. William R. Booth | The Borden Fund, Inc. | Mr. and Mrs. David T. Boreanaz | Mr. and Mrs. William L. Booth | Robert and Linda Casillo | Annette and Paul Coleman | Mrs. Catharine W. Coryell | Robert A. Crane | John S. Custer, Jr. | Mr. Robert A. Derrenbacker | Anthony and Pamela Diaco | Edmond Doran, Ph.D. | Mr. and Mrs. J. P. Dougherty | The Alfred I. duPont Foundation | Mr. and Mrs. Edward L. Echnoz | Mr. and Mrs. James A. Elkins, Jr. | Arthur and Ina Falk | Libby Fay | Mr. and Mrs. Robert L. Ferrara | Fesnak & Associates, LLP | Ms. Mindy Frank | William H. Fritz Lumber Company | Joanne and Sheldon Gantz | Dr. Joanne Gillis-Donovan | Mrs. Mary S. Girling | Mr. Richard T. Glancy | Rosalie and Robert Grass | Ms. June Halbruner | Ken Hanley and Virginia Maher | Mr. and Mrs. Robert H. Handwerker | Mrs. Joyce V. Hudrick | Mr. and Mrs. Gerald J. Hudrick | Mr. and Mrs. Robert Hughes | Rabbi Norman Janis and Dr. Patricia Herzog | Mr. and Mrs. Richard Kaufman | Mrs. Annette Keiser | Bill Keiser | Mrs. Etta Kessler | Mr. Robert W. Koppe | Susan and Brian Korff | Judge Samuel and Mary Lehrer | The Leibowitz Family | Dr. George P. Linke, Jr. | Mr. and Mrs. F. J. Lippincott | Mr. and Mrs. Mark Luzignea | Sally and Fran Mahoney | Ms. Margaret Jane Mahoney | Mr. H. Robert Marcus and Ms. Audrey Flack | Frances S. Margolis | Mr. and Mrs. Robert Mattox | Ms. Barbara A. Maxwell | Kevin and Kathleen McAnally | Maureen C. McMahon, M.D. | Jane McNichol and Jim Conboy | Ms. Mary L. McNichol | Patrick McNichol | Merck Partnership for Giving | Ms. Lois C. Miller | Mr. Michael G. Miller | John and Pat Mitchell | Vicki and Fred Modell | Mr. and Mrs. Leonard Natale | Linda and Jeffrey Norkin | Mr. Albert J. Norton | Mr. John T. Norton | Dr. and Mrs. Joel S. Noumoff | Mr. William C. Oetting | Ron and Mary Owen | Mr. David Parker | Susan and James Peddycord | Mrs. Ellen Phillips | Pilot Freight Services | Ron and Joy Pott | Radnor Benefits Group, Inc. | Mr. and Mrs. Charles Sabolis | Mr. and Mrs. Joseph E. Sandberg | Mrs. Rita L. Scherwa | Ms. Margaret Schleck | Mrs. Anne Faulkner Schoemaker | Richard and Harriet Segal | Mr. Stephen J. Shanahan | Paul and Joan Simmers | Mr. and Mrs. James L. Simpson, III | Mrs. Sara Slaughter | Hoxie Harrison Smith Foundation | Sodexo, Inc. | Mr. and Mrs. Edward Sodosky | Sony Electronics, Inc. | Susan and Howard Spielberg | Mr. and Mrs. David C. Steinberg | Mr. and Mrs. Leonard Sussman | TD Bank | The Spray Foundation, Inc. | Mrs. Joan Thompson | Mr. and Mrs. William T. Thompson, III | Trust | Mrs. Mary Turkal | Mr. and Mrs. Harold L. Twiss, Jr. | United Way of Greater Philadelphia & Southern New Jersey | Mr. James P. Van Etten, Jr. | Ms. Mary G. Van Etten | Mr. and Mrs. Donald P. Wood | Mr. Eric F. Zee |

### New England

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On Monday, October 6, 2014, the Philadelphia life sciences and business community gathered for the Ninth Annual Hubert J.P. Schoemaker Classic to benefit Melmark with Title Sponsor, Accenture. The event included a day of golf at three premier courses, a cocktail reception, live and silent auction and dinner. The more than $340,000 raised by the 2014 Classic brings the tournament’s eight year total to more than $3 million, all of which directly impacts the children and adults at Melmark.

Founded in memory of the late Hubert J.P. Schoemaker in 2006, by Lee Ahrensdorf, President of Ahrensdorf and Associates, the Schoemaker Classic has become the major charity event for the pharmaceutical and biotechnology industries. All proceeds directly impact the children and adults at Melmark.

The Ninth Annual fore Melmark New England Golf Benefit was held on Monday, July 28, 2014. 144 golfers teed off on the lush Andover Country Club greens in their quest for the first place cash prize. A new addition to this year’s event was Martinis, Manis and More – an afternoon for the ladies that included pampering beauty and spa treatments, refreshments, gift bags and socializing.

With the scorecards turned in and the makeovers complete, dinner and the auction program commenced. Eager bidders set record bids on several items, and sponsored sixteen Melmark classrooms. This year’s event raised over $200,000 for Melmark New England.
Our Promise to Highlight Abilities

Highlighting the many abilities of the children and adults we serve is the cornerstone of Melmark’s promise. This past year, we had the opportunity to showcase some of those talents to audiences across the nation and around the world.

The Joybells of Melmark recorded a holiday CD with The Chamber Orchestra of Philadelphia and released the collaborative recordings at two very special concerts at The Kimmel Center for the Performing Arts in December 2014. Chamber Orchestra Music Director, Dirk Brosse, arranged music exclusively for the CD, titled *Music that Matters*. The project was made possible, in part, through charitable gifts from Melmark friends, family, corporate sponsors and foundation support.

The collaboration was featured in a front page article in *The Philadelphia Inquirer*, in *The Philadelphia Daily News* and on all the major networks in the Greater Philadelphia Region. The most spectacular moment for The Joybells came when NBC’s *TODAY Show with Kathie Lee and Hoda* asked The Joybells to perform on national television. In addition to the show hosts, The Joybells also met other celebrities, producers and writers during their trip to NBC Studios in New York City. Their beautiful rendition of *Joy to the World*, which aired on The *TODAY Show* on Christmas Eve morning, wowed audiences across the country and was shared on social media pages as far away as Japan.

Thanks to our sponsors and to the musicians of The Chamber Orchestra of Philadelphia for this first of its kind musical collaboration.
The core values of caring and compassion are emphasized throughout our work which, when combined with our diverse, multi-faceted approach to education and treatment in a home-like environment, come together to make up *The Melmark Difference*.

Whether the children and adults entrusted into our care are with us for a few months, a few years or a lifetime, they need and deserve all that we can do to help them on their challenging journey to gain greater independence. At Melmark, individuals are encouraged to try new things, explore the world around them and reach new heights. Paying particular attention to evidence-based outcomes, many Melmark individuals develop skills that enable them to contribute meaningfully to their families and society.

Melmark is more than just a school or facility for those with developmental and intellectual disabilities. Melmark is a community of people vested in a world where every single person is nurtured, respected and valued.
There are many ways to give to Melmark. Each method ensures the future of those we serve. Visit www.melmark.org/ways-to-give to learn more about how you can make a difference.
# Save the Date!

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
<th>Location</th>
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<tbody>
<tr>
<td>Saturday, June 13, 2015</td>
<td>Melmark Spring Festival Featuring: <em>Cinderella</em> by The Melmark Players</td>
<td>Berwyn, PA</td>
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<tr>
<td>Sunday, June 14, 2015</td>
<td><em>Keeping the Promise</em> A Concert for Melmark</td>
<td>Episcopal Academy, Newtown Square, PA</td>
</tr>
<tr>
<td>Monday, October 5, 2015</td>
<td><em>Hubert J.P. Schoemaker Classic</em></td>
<td>St. Davids Golf Club, Newtown Square, PA</td>
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<td>Gulph Mills Golf Club, Newtown Square, PA</td>
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