2016
Donor Report
Promises Kept
Dear Family and Friends,

We all experience milestones in our lives: birthdays, holidays, graduations, weddings, anniversaries. Our 50th year marked historic milestones for Melmark, particularly the completion of the Promises to Keep campaign which exceeded our $20M goal. The results of this successful campaign can already be seen in Pennsylvania as the Phase I Campus Infrastructure Improvement Project was accomplished and in New England with a major land acquisition adjacent to the Andover school and the completion of The Clavin Center for Professional Development.

Major infrastructure improvements to the campus were made, adding parking, repaving, lighting, and new and safer sidewalks, curbs and drop off areas for vehicles. These changes dramatically improved our Pennsylvania campus. In New England, The Clavin Center provides a state-of-the-art learning environment in which to hold training, graduate programs and outreach to our parents, clinicians and the public. Four new children’s residences are being constructed on the New England campus for the first time, another significant milestone for Melmark.

We celebrated our 50th anniversary with almost 500 attendees at our elegant Dream Maker’s Ball, and the momentum of this memorable milestone was carried through to our two successful golf tournaments in Andover, Massachusetts and Paoli, Pennsylvania.

This is an exciting time in Melmark’s history. We have the opportunity to acknowledge how far we’ve come and determine where we want to go while continuing the exceptional vision of the Krentel family. We are ensuring our mission-first commitment to every individual, every day, and we look forward to you joining us on this memorable journey toward the next 50 years.

Rita M. Gardner, M.P.H., LABA, BCBA
President and CEO

Great care has been taken to assure the accuracy of our donor lists. Please accept our apologies for any discrepancies, and contact Advancement in New England or Pennsylvania if you are listed incorrectly or omitted.
Melmark is fortunate to be led by a dedicated group of board members who share our commitment to those we serve. In true volunteer spirit, these men and women contribute their time, talent and resources to ensure the highest level of care for the children and adults in our programs.

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2016 Charitable Giving

By Source

Uses
We are deeply grateful to all who have given so generously to help us provide the best educational, programmatic, vocational and therapeutic services to the children and adults we are privileged to serve. In this report, we extend our thanks and appreciation to those who contributed from January 1 to December 31, 2016.

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Melissa Krentel with her sister, Diane Krentel Hodge, raise the 50th Anniversary flag in Berwyn at the start of the year-long celebration kickoff, as Rita Gardner, President and CEO, Dr. Joanne Gillis-Donovan, President Emeritus, and Jim Calvarese, Director of Facilities, look on.
Thank You

Lt. Col. and Mrs. George M. Finnerty
Mr. and Mrs. Albury N. Fleitas
Mr. Mark T. Foley and Dr. Brenda M. Foley
Mr. and Mrs. Michael Freni
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The 11th Annual fore Melmark New England Golf Tournament was held in September at the Andover Country Club. The shift to September resulted in beautiful weather and a fabulous day of golf, food and fun. The event raised more than $100,000 for MNE programs and services.
Thank You

Ms. Margaret Haggerty
Mr. David Hain
Mr. and Mrs. Arthur Halloran
Mr. Thomas Halphen
John and Audrey Hamilton
Mr. Josh Hamilton
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In April, Melmark held the Dream Maker’s Ball, its biennial black tie event at the Hyatt at The Bellevue in Philadelphia. This year’s Ball raised $351,000, and marked a major milestone as guests celebrated Melmark’s 50 years of supporting children and adults with intellectual disabilities. Over 500 family members, business leaders and friends attended the evening which included a cocktail party, a silent auction and a wish table, where guests could donate directly to their favorite Melmark programs.
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<tr>
<td>Peter and Charlene Alabiso</td>
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<td>Bruyette Family Foundation</td>
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<td>Lawrence and Luise Cancro</td>
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<td>Fairway Lawn &amp; Tree Service</td>
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In Honor of Robbie Hudrick
Mr. and Mrs. Gerald J. Hudrick
Ms. Deane Putnam

In Honor of Joseph M. Hulick
Mr. and Mrs. Anthony R. Tirimacco

In Honor of Stephen and Genevieve Hulick
Ms. Cheryl Zinar

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Don and Melissa Hurst Jr.

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Anonymous

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Ms. Nancy Axthelm
Mr. Robert Begleiter and Ms. Diana Lopez
Mr. Michael Delgass
Mr. and Mrs. Art Spinner
Mr. and Mrs. Michael Szeto
Ms. Sara Tucker

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Susan and Brian Korff

In Honor of Samantha Keenan
Ms. Jennifer Keenan

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Mrs. Van S. Waddy

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Mr. and Mrs. Jeff Katzman
Steve and Ellen Matzner

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Ms. Kristin Paulina

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Mr. and Mrs. F. J. Lippincott

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Mr. Greg DiFruscio
Mr. and Mrs. Stephen Long

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Mr. and Mrs. John M. Lybarger

In Honor of Krish Madhavan
Ms. Rosalind Lister

In Honor of Bob Marcus
Mr. and Mrs. Murray Farber

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Mr. and Mrs. Frederick A. Lauersen
Kevin and Kathleen McAnally

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Jim Conboy and Jane McNichol
Ms. Mary L. McNichol

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Mrs. Jamie Fanelli

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Mrs. Donna Markley
Mr. and Mrs. David M. Mitchell
Mr. and Mrs. Patrick Mitchell

In Honor of Matthew Mullin
Martin and Glenda E. Bilder
Wieckowski Family

In Honor of Tyler Murphy
Miss Riley Murphy

In Honor of Caroline Narvaez
The Stickney Family

In Honor of Benjamin Navisky
Mrs. Diana B. Levinson

In Honor of Tommy Neenan
Mr. and Mrs. Joseph R. Neenan

In Honor of Colleen Nicholas
Mr. and Mrs. Patrick Hayden

In Honor of Billy Paquette
Mr. and Mrs. Howard Benson
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Ms. Stephanie Lucas

In Honor of Sierra Romanowski
Ms. Sierra Romanowski

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Justo and Dilian Sarmiento

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Robert and Rosalie Grass

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Ms. Carole D. Curtis

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Ms. Ramona L. Alpern

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Andy and Harin Klotz
Ms. Dona Rodriguez

In Honor of Nancy Zlotsky
Mrs. Rose-Marie Van Otterloo
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Angelina’s Restaurant
Barmakian Jewelers
BC Essentials Aromatherapy
Boston Marriott Peabody
Boston Red Sox
Bradford Tavern
Brady People ID
Bredenbeck’s Bakery
Bruce Nails and Spa
Cambridge Savings Bank
Capital Grill
Charlesmark Hotel
Chatham Bars Inn
Chester County Concert Band
Ciao Bella Skincare
Claddagh Pub & Restaurant
Club La Maison
Colliers Of Centreville Inc.
Creed’s Seafood and Steaks
Crotched Mountain
dresscode, Andover
Ferguson Enterprises
Foxwoods Resort Casino
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GSL & Associates of Merrill Lynch
Halo Wellness Center
Harborside Inn
Harrows Chicken Pies
Heav’nly Donuts
House of Blues
Hyatt at the Bellevue
Joseph Anthony Retreat Spa & Dry Bar
JRS Landscaping Company
Keurig Green Mountain Inc.
The Kitchen Workshop
Lansdale Catholic High School
Leilani Salon
Malvern Federal Savings
Marshall Dennehey
Merrill Lynch Global Wealth Management
Metropolitan Opera
Mitch’s Market Street Gym
Mohican Sun
Morgan, Lewis & Bockius LLP
Northshore Pool & Spa
The Park Lunch
The Reeds at Shelter Haven
Robertson’s Florist
RSM
Schoemaker Classic Advisory Board
Simkiss & Block
Simply Sweet Candy Store
Sovana Bistro
Stratton Mountain Resort
The Total Table
Vera Bradley at The Shops at Prudential Center
W.S. Badger Company

Waltzing Matilda
Waynesborough Country Club
Whirlaway Sports
Woburn Bowl-a-Drome
Worldcom Exchange
Worldwide Clinical Trials Holdings, Inc.

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Peter and Diane Troy
Mr. Mark Waitkus
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Mr. Peter R. Wyman

In early October, the life sciences and business communities came out to the links to participate in the 11th Annual Hubert J.P. Schoemaker Classic, benefitting Melmark. It was a wonderful showing of support for Melmark, which resulted in raising over $265,000 for Melmark Pennsylvania programs.
### Founder’s League ($1,000,000 +)
- Pilot Freight Services
- The Spray Foundation, Inc.
- Yawkey Foundation

### Individuals
- Fred and Vicki Modell
- The Phillips Family

### President’s Club ($500,000 - $999,999)
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- The Spray Foundation, Inc.
- Yawkey Foundation

### Individuals
- Anonymous

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- The Davenport Family Foundation
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- Mr. Stephen N. Krentel
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- Mr. and Mrs. William Lusignea
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- Mr. and Mrs. Daniel B. Mendelow
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Ms. Eleanor M. Haupt  
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Gerald and Anna Louise Hegarty  
Mr. James E. Hegarty  
Mr. John Hegarty  
Mr. Joseph Hegarty  
Mr. William Hegarty  
William and Mary Hegarty  
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Mr. Robert E. Jordan  
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Ms. Christine Karnes  
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The Clavin Center for Professional Development at Melmark New England was officially dedicated at a ribbon-cutting ceremony on November 3. The fundraising for this campaign initiative was spearheaded by Melmark New England parents John and Mary Gene Clavin, in honor of their daughter, Mary Caroline. With a guest list topping 80, the lecture hall was full of Clavin family members, friends and donors. Guests heard from Melmark President and CEO, Rita Gardner, Melmark Board Chair, Larry Cancro, and John and Mary Caroline Clavin.
The Paul and Mildred Krentel Legacy Society, founded in 2010, is comprised of individuals who have named Melmark Charitable Foundation as a beneficiary of their estate plan. Gifts can include a bequest and beneficiary designation in a retirement plan and/or charitable income gifts, such as charitable gift annuities, charitable remainder unitrusts, charitable remainder annuity trusts, or gifts of life insurance. Like the Krentels, individuals who provide future support establish their own legacy that will live on and ensure Melmark’s excellence.

Anyone interested in becoming part of the Society, or who wishes to learn more about planned gifts, can contact Mike Talarico, Director of Advancement, Melmark Pennsylvania, at 610-325-4996 or michaeltalarico@melmark.org, or Ellen Kallman, Director of Advancement, Melmark New England, at 978-654-4371, or ekallman@melmarkne.org. Please feel free to visit Melmark’s Planned Giving Web site at [www.melmark.org/planned-giving](http://www.melmark.org/planned-giving).
The Melmark Loyalty Society

Melmark wishes to recognize its Loyalty Society donors who have made a difference and provided annual support for the last 10 or more consecutive years.

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The 70-acre land acquisition of the Franciscan property adjacent to Melmark New England was officially completed this summer. This addition to the Andover campus has ensured a bright future for the children and families served.
There are a number of convenient gift opportunities available to support Melmark's mission. Gifts received may be unrestricted or designated for restricted purposes. The Melmark Charitable Foundation serves as the not-for-profit entity for Melmark's charitable giving efforts. Donations can be made by cash or check, or made securely online through Melmark's website.

**Annual Giving**
Annual support allows Melmark to maintain a center of excellence and provide specialized services and programs to individuals with special needs. We rely on the generosity and spirit of our friends and families to enhance our ability to attract and retain a team of gifted staff, provide innovative programs and sustain our facilities.

**Gifts of Stock**
One of the most advantageous ways to contribute to Melmark is through a gift of stock. Making a gift of securities is simple and offers a number of valuable financial benefits:
- Appreciated stocks, bonds or mutual funds can be donated.
- Total value of the stock upon transfer is tax-deductible.
- No obligation to pay any capital gains taxes on the appreciation.

**Matching Gifts**
One way to double the impact of your gift to Melmark is to participate in your company’s matching gift program, which may match a percentage or your entire gift. Each company will have different requirements and procedures; your human resources department should be able to answer your questions.

**Tributes and Memorial Gifts**
Honoring or remembering a loved one through a charitable gift is an especially meaningful way of paying tribute. Gifts may commemorate a special event, such as a birthday, anniversary, wedding or retirement, or may be made in lieu of flowers at one's passing.

**Planned Giving/Krentel Legacy Society**
The generosity of planned giving donors strengthens opportunities for the children and adults we serve, along with their families. The planned giving office is here to help you determine the best vehicles to meet your financial needs and make a lasting impact at Melmark. All future gifts can be designated to Melmark PA or Melmark NE.

**Pennsylvania United Way**
A number of Melmark's donors prefer to make their contributions through the United Way payroll deduction program. Melmark is a participating donor choice agency in the United Way of Southeastern Pennsylvania; the code number is 1012.

**Pennsylvania Educational Improvement Tax Credit (EITC)**
The Pennsylvania Educational Improvement Tax Credit (PA EITC) program allows businesses in the Commonwealth to earn a tax credit of up to 90% for certain Pennsylvania taxes when they make a donation to a "scholarship organization" or an "educational improvement organization," a special category under the state tax code. Melmark has been approved as an Educational Improvement Organization (EIO). Funds received under these programs provide funding for technology to enhance our students' experiences.

**Corporate, Foundation and Organization Giving**
Melmark has been very fortunate to have the support of local corporations, foundations and organizations. These benefactors have extended their valued time and financial resources in support of our mission. Many prominent organizations regularly include Melmark in their contributions budget.

**New England Legacy Brick Walkway**
Located just outside the front doors of Melmark NE, our legacy walkway features engraved bricks with custom messages. This is a wonderful way to pay tribute or honor special people in your life or to recognize special memories and milestones. Each brick can be customized with a personal message, tribute, important dates, names of family members, thank yous or corporate logos.

**Special Events**
Special events provide Melmark with a number of opportunities to promote Melmark's mission to the community at large, to encourage a social rapport among our families and friends, and to raise significant financial support for our highly specialized programs and services.

For more information on giving to Melmark, please contact:

New England Advancement Office at 978-654-4300
Donate online at www.melmarkne.org/supporting-melmark

Pennsylvania Advancement Office at 610-325-4996
Donate online at www.supportmelmark.org