The Impact of Giving
Dear Family and Friends,

Philanthropy is the desire to improve the welfare of humanity through charitable activities and is at the heart of everything that makes Melmark what it is today. Our theme for the 2011 Annual Donor Report is The Impact of Giving and throughout this report, you will see the many ways that Melmark family and friends have made a substantial difference in the lives of the children and adults we serve and their families. To those who have given your time and treasure, you have made a significant difference and continue to play a vital role in adding to Melmark’s strength and stability. Thank you from the bottom of my heart for endorsing our mission.

In reviewing 2011, I revel in what has been made possible through your generosity. At Melmark Pennsylvania, we finalized the implementation of CareTracker®, a centralized data management system that monitors all Adult Residential Programs. This system, made possible through the support of the Connelly Foundation and a very generous contribution from a Melmark family, facilitates tracking of an individual’s programmatic goals and medical care as well as increases accuracy and reliability of data. The new Sports Court, made possible by Ronald McDonald House Charities® of the Philadelphia Region Inc., Hoxie Harrison Smith Foundation, the Ethel Sergeant Clark Smith Memorial Trust and a number of individual contributions, provides a better-equipped outdoor center for physical education, Special Olympics and other recreational activities such as tennis and basketball. Jami’s Garden, a beautiful patio built adjacent to our Schoemaker residence was made possible through the support of the Kistler-Tiffany Foundation, Boeing Employee Giving Fund of Greater Philadelphia, and our families and friends. This area provides a garden for family visits, special occasion celebrations and a peaceful spot for our residents to enjoy the outdoors. Thanks to support from Educational Improvement Organization, PA Tax Credit Program and Vertex Corporation, technology such as Smart Boards and specialized computers and technology-based curriculum were introduced in The Melmark School classrooms.

The big news at Melmark New England has been its expansion into Adult Residential Services with the development of a pilot adult home. This pilot project has reduced the apprehensions of families whose graduating children faced moving into new and often less structured programs. There are currently five adults in the program, and through these new resources, they will experience the continuum of services and training they have received throughout their school experience. A grant from the Yawkey Foundation allowed capital improvements to be made to an existing home. Another new development has been the creation of the After School Program, also made possible by the Yawkey Foundation. This program has been an incredible resource for families of day students as it provides extended services and training to students throughout the balance of the school day. The children participating in the program have enjoyed many outings to community parks, recreational centers and a wide variety of activities that promote learning and creativity.

We were also most fortunate to see The Paul and Mildred Krentel Legacy Society gain membership, representing individuals who have arranged for Melmark to be the beneficiary of future gifts. We thank you for your long-range vision and support.

You, our dear friends, families and donors, have made an impact on the lives of the children and adults we serve through your generosity. Please reflect on the contents of this report and know that only through the collective support of many are we able to achieve more than we could ever express in one letter.

Thank you so very much,

Joanne Gillis-Donovan, Ph.D.
President & CEO
A Message From The Chairman

Dear Family and Friends,

Service to community is one of the highest callings, and I count it a privilege to have had a part in service to Melmark for so many years. I joke that I came here as a volunteer when I was in the seventh grade and never left.

In the past two years, my service as Chairman of the Melmark Charitable Foundation has been, and will remain, my most serious commitment to this amazing organization. As one of the newest Melmark Boards, the Foundation has forged a new day in Melmark’s history where philanthropy will play a more dedicated role in our work to bring the finest in programs, facilities and care to the individuals we serve. Dr. Donovan has said that where philanthropy has always been the icing on the cake, it has truly become the cake itself. Melmark has remained operationally and financially strong with the support of the Melmark, Inc. Board, Melmark Services Board and the Melmark New England Board. The Melmark Charitable Foundation Board has brought a stronger focus on the importance of philanthropy to ensure not only the above, but to secure Melmark’s future as a leader among other providers while remaining the “Home That Love Built.”

As you review this report and share in the many ways philanthropy has had an impact on the lives we serve, I hope you are very proud of the charitable contributions you have made and your belief that you can make a difference and create brighter futures for the children and adults at Melmark.

Please accept my personal thanks for your continued partnership and support.

Sincerely,

Richard G. Phillips, Jr., Esq.
Chairman
Melmark Charitable Foundation
It was a bittersweet separation when Cindy came to live at Melmark at the age of 13. It was particularly hard on Cindy’s older sister Janet who, from the start, was Cindy’s constant friend and caregiver. That was 40 years ago. At the time, their parents decided that in order for Janet to move on with her life, they would need to find a place where Cindy would have the attention and care her sister provided.

In support of all Melmark has been and will be, Janet has made provision in her will to provide a future gift to Melmark. She says, it is a tribute to Cindy and the life that was only possible through Melmark.

“This legacy is in honor of my sister Cindy, who gives love unconditionally with no judgment and asking for nothing in return,” she said. “It is also to honor and continue the vision that was set forth by Paul and Mildred Krentel. It recognizes their work in founding Melmark, and providing an environment of love, nurture and education for those facing the challenges of intellectual disabilities.”

She added that parents and siblings of Melmark children and adults cannot be complacent that Melmark can go on as it does without their help. “We can’t assume that public funding will be there forever,” she said. “We need to sustain Melmark and aid its growth and development for the future. Let’s not lose it!”

The Paul and Mildred Krentel Legacy Society

The Paul and Mildred Krentel Legacy Society, named for Melmark’s founders in recognition of their legacy, recognizes individuals who have made provision in their estates for future gifts in support of Melmark, thus creating their own legacy that will ensure the organization’s excellence beyond its first 100 years. These faithful donors are honored for naming Melmark in a will, or for making a gift from their estate in the form of a charitable gift annuity, a life income trust, or life insurance policy. We are grateful for those who have identified their plans to ensure a legacy at Melmark.

Harry A. Achter*          Helen T. Kratz*          Brian M. Sagrestano
Alan Ameche              Kenneth A. Krentel*  Amy V. Scheetz*
Frank Bird               Juanita Langlois*    Samuel Scheidy*
Calhoun Bond*            Samuel Lehrer        Anne Faulkner Schoemaker
Winnifred Brooks*        Dominic Liberi       Sylvia S. Shuman*
Susanna G. Brown*        Dorothy E. Lyons*    Marguerite Sklenka*
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Victoria Prescott Herd*  Richard G. Phillips, Jr., Esq.  Tillie Wolf*
Caryl Johnson            William T. Quinn*    Ruth Marion Workman*
Rachel Jones*            Emily H. Rhoads*     Elizabeth L. Wotypka

*Deceased
We are deeply grateful to all those who have given so generously to help us provide the best educational, programmatic, vocational and therapeutic services to the children and adults we are privileged to serve. In this report, we extend our thanks and appreciation to those who have contributed from January 1 to December 31, 2011.

Leadership Circle  
( $250,000 + )
Corporations, Foundations and Organizations
The Spray Foundation, Inc.

Founders’ League  
( $100,000 - $249,999 )
Corporations, Foundations and Organizations
The Davenport Family Foundation
Vertex, Inc.
Yawkey Foundation

Individuals
Anthony and Pamela Diaco
Friend of Melmark
Mr. and Mrs. Conrad Radcliffe

President’s Club  
( $50,000 - $99,999 )
Individuals
Mr. and Mrs. Edwin B. Borden
Mrs. Diane Brown

Visionaries  
( $25,000 - $49,999 )
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Cephalon Inc.
Connelly Foundation
The Alfred I. duPont Foundation
Oracle Health Sciences

Individuals
The Borden Fund, Inc.
Mr. and Mrs. Theodore R. McKenzie

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Pilot Freight Services
Radnor Benefits Group, Inc.
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Ruth Marion Workman Trust

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Mrs. Donna Fadden
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Dr. Lesley Russell and Mr. Christopher Cooper
James and Karyn Stahle
Mr. and Mrs. Robert J. Trainor

“Staff commitment to residents is such a core value, that I can count on my sister and brother being secure for the rest of their lives. That knowledge gives me enormous gratitude…I have great peace of mind.”
- A grateful sister, on the impact of a secure future

Patrons  
( $5,000 - $9,999 )
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Anderson, Alex & Associates, LLC
Aptalis Pharma
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Auxitium Pharmaceuticals, Inc.
Sam Brown Inc.
Catholic Human Services Foundation
Chartwell Investment Partners
Fred C. Church Insurance
Cytokine PharmaSciences, Inc.
DCU for Kids
Domain Associates, L.L.C.
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Fujirebio Diagnostics, Inc.
Heckendorn Shiles Architects
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Highland Street Foundation
Kensey Nash Corp.
KPMG LLP
McGladey & Pullen, LLP
Moore Outdoor Rejuvenation, Inc.
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The Simkiss Companies
Hoxie Harrison Smith Foundation
Sodexo, Inc.
Thermo Fisher Scientific
Travelers Insurance
United Way of Greater Philadelphia and Southern New Jersey
ZLM, Inc. d/b/a D & R Market
Thank You

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Mr. and Mrs. James C. Alex
Mr. and Mrs. Joseph Beaulieu
Mr. and Mrs. Timothy Cost
Friend of Melmark
Dr. Joanne Gillis-Donovan and Mr. Joseph Donovan
Mr. Joseph E. Herbst
Mr. John Herndon
Rabbi Norman Janis and Dr. Patricia Herzog
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Stewards
( $2,500 - $4,999 )

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AZPAC - Match Program
Ballard Spahr LLP
Bank of America
BNY Mellon Wealth Management
Brandywine Realty Trust
Carpenter McCadden & Lane, LLP
Century Business Services
The Christie Foundation
Chubb Group of Companies
Colony Place Development, LLC
Enterprise Holdings Foundation
Fairmount Partners LP
Fidelity Charitable Gift Fund
Greater Boston Convention & Visitors Bureau, Inc.
Independence Blue Cross
The Irish Cottage Restaurant & Pub, Inc.
Jackson Lumber & Millwork
A. J. Jurich, Inc.
Lynhurst Plumbing
Mr. Chuck Lietz McDonald’s
Medline Industries, Inc.

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Mr. Bernard P. Schaffer
Mr. and Mrs. Robert K. Stetson
Mr. James E. Sullivan

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( $1,000 - $2,499 )

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BTG International, Inc.
Biotechnology Industry Organization
Black Diamond Networks
BonaFide Logistic Services
Bristol-Myers Squibb Company
Burns & Levinson LLP
C.I.L., Inc./AdTech

C.S.L. Behring
Callahan, Inc.
FJ. Catalano Enterprises, Inc.
Cisco Systems, Inc.
Community Service Society
Conway Office Products
The Dartmouth Company, Inc.
DeSanctis Insurance Agency, Inc.
Essex County Community Foundation
FIN Charitable Foundation
Glen Acres Elementary School
Health Advocate, Inc.
High Rock Development, LLC
IBM Employee Services Center
The Law Offices of Gregory Janian LLC
Paul E. Kelly Foundation
Merck Partnership for Giving
Michaud Rowe & Rusck Insurance Associates, Inc.
Morganstern & Associates, PA
Newtown Square Rotary
PJM Interconnection
Paoli-Berwyn-Malvern Lions Club
The PMA Insurance Group
Phoenixville Schuylkill School
Retail Management & Development, Inc.
Society for the Avancement of Behavior Analysis

Thanks For Being Green LLC
Travizon Business Travel
Two Thousand Realty Associates
UNICO Media Chapter
Veritable, LP
Verrochi Family Charitable Trust
Village Square, LLC
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Ms. Rachel Brunke
Ms. Delyn Byerly
Mr. and Mrs. Kevin Cain
Mr. Lawrence Cancro and Mrs. Luise Cancro
William L. Carroll, M.D.
Mr. Steven Catalano
Mr. and Mrs. John C. Clavin
Mr. Jamie Crosby

Making an impact in the classroom
“On weekends, when she comes home, she is happy. She is also smiling when she returns to the residence, excited to see what adventure awaits. Our daughter is enjoying a fulfilling life, and we thank Melmark for that.”

-Melmark New England parent on the impact Melmark’s programs have on their daughter
Thank You

Mr. Michael G. Miller and Ms. Kim Hoover
Vicki and Fred Modell
Mr. William E. Moore
Mr. and Mrs. Michael P. Moran
Mr. Patrick Moscaritolo
Mr. Brian G. O’Neill
Joel and Sarah O’Toole
Mr. Bruce A. Peacock
Susan and James Peddycord
Ms. Barbara L. Powers
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Ms. Teresa Torres
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Mr. and Mrs. Michael Vandenberg
Ms. Caroline Woodward

Champions
( $1 - $499 )

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Advanced Electrical Services Group, Inc.
The ARC of Philadelphia/PDDC
Arcana Enterprises Inc.
Arden Theatre Company
Ardmore Rotary Club
Arrow Paper Corporation
Ashley Furniture Homestore
Association Associates, Inc.
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Berish Landscaping Services LLC
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Cambridge Savings Bank
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Claddagh Pub & Restaurant
Collar’s Of Centreville, Inc.
Committee to Elect Eileen O’Connor Bernal
Commonwealth Motors
Community Counselling Service Co., LLC
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Trudy Dawn Skin Care, Inc.
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Generations of Indian Valley
Gillette Stadium
GlaxoSmithKline Foundation
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Grace Chapel
Gray Brothers, Inc.
H2P3 Inc. DBA
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Lawrence Police Superiors Officers Assoc.
Lawrence Vietnam Memorial Fund
Lehigh Valley Cardiology Associates
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Mack Truck Corporation
Main Line Pizza Inc.
Media Elementary School PTG
Meister.net
Metro Credit Union
Ulderico & Anna C. Milani Charitable Foundation
Mitch’s Market Street Gym
Morrisville Presbyterian Church
National Masonic Foundation for Children
Newtown Square Presbyterian Church
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Northfield Capital, LLC
Northwestern Mutual Foundation
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Pure Communications, Inc.
Quaker Chemical Foundation
Romero Consulting Group Inc.
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St. Agnes Office of Religious Education
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St. Francis of Assisi
St. Paul’s United Church of Christ
Spruce Street Baptist Church
Stephenson & Brook Co., Inc.
Sterling Investment Advisors, Ltd.
Swiss RE
TJS Communications, Inc.
Target Take Charge of Education
Tempo! Music Therapy Services LLC
Toll Management
Traditions of Hanover
Trailside Communications, Inc.
Tri County Interfaith
Trinity Investment Advisors, LLC
Trinity Presbyterian Church
United Way of Delaware, Inc.
Until Northern Utilities, Inc.
Verizon
WKR Property Management
The Winston-Salem Foundation
Wooden Indian Tobacco Shop Inc.

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Mr. and Mrs. William Ahearn
Peter and Charlene Alabiso
Mr. and Mrs. Lawrence Albert
Mr. and Mrs. John P. Alberti
Robert Albright
Mr. and Mrs. Philip Aliferis

Impacting lives, bringing smiles
Thank You

Mr. and Mrs. Robert G. Allen
Thomas Alpert and Eileen Hagerty
Ms. Linda S. Alter
Mr. James Alvare
Mr. Ibrahim Ammar
Ms. Barbara C. Amone
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Mr. and Mrs. Kevin J. Boyle
Dr. Sheila Boyle
Mr. and Mrs. Thomas P. Boyle
Mr. Eugene S. Boyles
John and Michele Boyles

Ronald McDonald House Charities®: Helping Children and Adults with Special Needs Reach their Potential

With the support of Ronald McDonald House Charities® of the Philadelphia Region Inc. (RMHC), Melmark’s multi-disciplinary team is creating exciting new opportunities. With RMHC’s 2011 grant of more than $18,000, Melmark’s Rehabilitation Services Department has purchased new:

- Therapy benches supporting maximum arm and hand movements for those unable to stand
- A trampoline to help develop motor skills and maintain balance
- MOTOMed®, a wheelchair exerciser that improves circulation, promotes walking and builds muscle
- Evolv Medium®, a support device allowing individuals to stand from a seated position more easily
- Five adapted tricycles to improve balance, coordination and strength

RMHC has supported the individuals served at Melmark in many other ways throughout the years. Melmark is truly grateful to have the support of such a wonderful organization with a like-minded mission: to provide the best quality of life to children and adults with diagnoses that create unimaginable challenges.
Essex County Community Foundation Grant: Building A Stronger Future for Individuals with Disabilities

The rate of unemployment exceeds 70% for individuals with disabilities, but when a student is trained with practical vocational skills, his or her probability of meaningful employment in adulthood is greatly improved. To this end, Melmark New England has an active and growing vocational training program for adolescents. This program provides students with vocational training, both within the school building as well as in community placements.

With the support of the Essex County Community Foundation Grant, Melmark New England's vocational program is expanding horizons for students. Before this funding, our students mainly focused on custodial tasks around the building. Now they have added an office setting and work room for completing various projects such as creating binders, preparing mailings, laminating assignments and promoting special events.

The grant support from the Essex County Community Foundation has helped better prepare students for jobs in the community.
Thank You

Helen M. Colona
Mr. and Mrs. Mark L. Coneeny
Mr. and Mrs. Warren R. Connelly
Ms. Gloria Conner
Mr. and Mrs. J.M. Connolly
Ms. Kathleen P. Connolly
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-Denny Willson, Board Member on the impact of giving
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“His transformation has been incredible. He has learned so many new skills and we as parents have learned so much from parent trainings and our daily interactions with staff.”

-Melmark New England parent on the impact of learning
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Adult Residence Pilot Program in New England
The Yawkey Foundation

Melmark New England received a $130,000 grant from the Yawkey Foundation that has facilitated the development of an adult services pilot program. Over past years, most of the individuals who had graduated from the New England school age program had been well prepared to be successful in adult services. However, several individuals who had complex behavioral profiles did not fare well when they transitioned.

The Yawkey Foundation grant supported the renovation of an existing home to suit the specific needs of providing clinically-sophisticated support services to five adults, all of whom have been served by Melmark New England for many years. Each of these individuals had made remarkable gains during their time in the school program but still required well designed supports in order to maintain their gains. This program is deemed a “pilot” in that we are planning to staff this home with the same caliber of staff that we have in our other programs (e.g. degrees and level of training).

Melmark hopes to demonstrate the cost effectiveness of this model and, more importantly, that individuals with more complex profiles can have full and productive lives in the community given the proper level of supports.
“We feel very blessed that you have chosen to work to make our son and his friends’ lives better. By your service, you are making a wonderful difference in the world.”

- The Gilronan Family on the impact of service
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"It makes us all feel so good to know that our children are in such caring hands."

-Parent, Donna Duffey on the impact Melmark has on families
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In Honor of Gregory C. Binner
Mr. and Mrs. Christopher T. Binner

In Honor of Michelle Bradsher
Mr. Michael Strug

In Honor of Gregory W. Burbage
Mrs. Sudie Burbage, RN

In Honor of Matthew P. Cabrey
Mr. Michael M. Coleman

In Honor of Emily Cain
Mr. and Mrs. Irwin Cain

In Honor of Lawrence Cancro
Mr. James Holzman
Mr. and Mrs. Mark X. Lowney
Ms. Mary A. Walsh

In Honor of Lisa Cancro
Mr. Bertram Holman
Mr. Enno Uccellani

In Honor of Daniel Cantor
Mr. and Mrs. Glenn Cantor

In Honor of Robert Casillo
Robert and Linda Casillo

In Honor of Nicholas Castiglione
Mr. and Mrs. Julius Bonasaro

In Honor of Nicholas Chess
The Chess Family
Mr. and Mrs. Mark K. Perezous
Mr. and Mrs. Mike Scaliti

In Honor of Matthew Cooper
Dr. Lesley Russell and Mr. Christopher Cooper

In Honor of Karen Crane
Robert A. Crane

In Honor of Matthew C. Cummings
Dr. and Mrs. John G. Cummings

In Honor of Deven Decelles
Ms. Catherine G. Curran
Ms. Susan F. Curran
Mr. and Mrs. John L. Salyards

In Honor of Michael D’India
Mr. and Mrs. William Napier

In Honor of Anthony D’Innocenzo
Mr. and Mrs. Peter D’Innocenzo

In Honor of Kimberly Dolente
Mr. and Mrs. Michael J. Dolente

In Honor of the Engle House Staff
Mrs. Heather V. Seese

In Honor of Kevin Fair
Mrs. Ersilia Hummel

In Honor of Peter Falk
Arthur and Ina Falk
Ms. Sara S. Falk and Mr. George T. Zitelli

In Honor of Wendy Falk
Arthur and Ina Falk
Ms. Sara S. Falk and Mr. George T. Zitelli

In Honor of Michael Ferrara
Mr. and Mrs. Robert Ferrara

In Honor of Audrey Flack
Dr. and Mrs. David R. Brigham
Mr. and Mrs. Howard O. Epstein

In Honor of Martin Gantz
Mr. and Mrs. Barry J. Adelman
Joanne and Sheldon Gantz
Mr. and Mrs. Steven J. Miserendino

In Honor of Meg Garner
Mrs. Nancy Copple
Mr. and Mrs. John P. Kaiser

In Honor of Joanne Gillis-Donovan
William L. Carroll, M.D.

In Honor of Jason Goodhue
Mr. and Mrs. Michael B. Wyman

In Honor of Ronnie Grass
Mr. and Mrs. Michael Brauningstein

In Honor of Eric Grey
Mr. and Mrs. Ian C. Grey

In Honor of Caren Haines
Richard Canavan and Carol Bernstein

In Honor of Kevin Halbruner
Mr. and Mrs. Steve B. Futrell

In Honor of Jordan Houser
Mr. and Mrs. John J. Houser

In Honor of Robert G. Hudrick
Ms. Gloria Conner

In Honor of Matthew D. Hurst
Mrs. Susan D. Ficca
Mr. and Mrs. Milton D. Hurst, Jr.

In Honor of Henry Janis
Friend of Melmark

In Honor of The Joybells
Mr. and Mrs. James B. Lutz

“**You make Naomi want to come to school each day. In fact, she is the most excited 6th grader in her school district. You believe in her, and you teach her with patience and kindness.**”

-Melmark parent on the impact of patience
Melmark.org and MelmarkNE.org

Melmark has unveiled a new website, with a fresh, polished look, new features and beautiful photos of children, adults, family members and staff. The new website includes interactive features that allow family members to correspond one-on-one with Melmark's team of professionals in the field of Applied Behavior Analysis.

In the “Ask an Expert” section, visitors to the site can email Melmark's senior clinical staff members directly, seeking answers to their questions about a wide range of topics.

The site also features Melmark's Youtube Channel, where visitors can watch videos featuring students and adults in creative roles, as well as links to the Melmark Facebook, Twitter and LinkedIn pages.

Be sure to check out the new site at www.melmark.org or www.melmarkne.org.

Using Technology to Track Success
CISCO Systems, Inc.

A $40,000 technology equipment grant from CISCO Systems, Inc. has built a robust wireless network at Melmark New England, increasing our ability to digitize many of our data collection and analysis procedures. As an evidence-based organization, Melmark has a sophisticated clinical system based on current research in the field of Applied Behavior Analysis.

Clinical analyses are at the core of our daily operations, and staff record baseline measurements for all skills and goals for each student. Once baseline measurements are recorded, data is manually taken on clinical and academic goals and objectives. This tracks progress and goal completion by each student, with information recorded into students’ individual binders, leading to individualized goals and objectives.

With the generous grant from CISCO Systems, Inc., staff will no longer have to use the “pencil and paper” method, which can take up to an hour of a teacher’s time each day. Instead, data will be entered as it is observed. This will result in tremendous time savings for our staff; time that can be used elsewhere within our program for the benefit of the children we serve.
In Honor of Nikitas Juvelis
Kathie and Pat Lavin

In Honor of Ella Kalman
Mr. Patrick D. McLaughlin

In Honor of Jill A. Kalman
Ms. Starr Moody

In Honor of Jarret Kasabian
Deborah Kasabian

In Honor of Samantha N. Keenan
Jennifer Keenan

In Honor of Anne R. Kenan
Mr. and Mrs. Edward Hines

In Honor of Brutus Kenan
Mr. and Mrs. Edward Hines

In Honor of Sarah K. Kennedy
Mr. and Mrs. Frank M. Craft

In Honor of Clay K. Kirk
Mr. and Mrs. Frank M. Craft
Mr. and Mrs. Edward Hines

In Honor of Brian Korff
Mr. and Mrs. Jeff Katzman
Ms. Ellen I. Matzner

In Honor of David Korff
Mr. and Mrs. Jeff Katzman
Ms. Ellen I. Matzner

In Honor of Melissa Krentel
Ms. Therese H. Liu

In Honor of Mildred E. Krentel
Ms. Therese H. Liu

In Honor of Krista Mahoney
Ellen J. Santamaria
ZLM, Inc. d/b/a D & R Market

In Honor of Molly Mahoney
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In Honor of Missy Marcus
Bonnie L. Maslin, Ph.D.
Mr. Ted Wasserman

In Honor of Dorothy D. Marting
Mr. and Mrs. Robert Smith, III

In Honor of Matthew Marvain
Mr. and Mrs. John Marvain

In Honor of Mary Maurer
Mr. and Mrs. Jack Gensib

In Honor of Kevin McDonough
Ms. Elise L. Caragine

In Honor of Daniela McGinley
Annette and Paul Coleman

In Honor of The McKenney Family
Ms. Vanessa A. Wellington

In Honor of John McNichol
Jane McNichol & Jim Conboy

In Honor of Greg Mendelow
Mr. and Mrs. Clive J. Byala
Myrna and Joel Goldberg
Mr. Daniel Mendelow and Ms. Heather Goldberg

In Honor of John Mitchell
Sister Patricia A. Mitchell

In Honor of Connor Moore
Mr. William E. Moore

In Honor of Matthew Mullin
Ms. Glenda E. Bilder

In Honor of Caroline Narvaez
Brian J. McMahon, M.D.
Maureen C. McMahon, M.D.
Mr. and Mrs. Ronald F. Ropiak
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In Honor of Rhonda Nazzaro-Lambert
Verrochi Family Charitable Trust

In Honor of Rhonda Owen
Rinda J. Alexander, POD
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Ms. Mindy Frank

In Honor of Stephanie Phillips
Ms. Mindy Frank

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Mr. and Mrs. Neil Stevens Rankin

In Honor of Patricia Ratto
John and Jane Daniels

Thank You
Thank You

In Honor of Billy Richards
Ayleen W. Richards

In Honor of Wilborn M. Roberson
Ms. Mary T. Peters

In Honor of Alexander Rodman
Mr. and Mrs. Donald Kardos

In Honor of Stephanie Rosen
Ms. Richelle Kramer
Mr. and Mrs. David Rosen

In Honor of Scott Ross
Bob Davis

In Honor of Jacob Rothman
Ms. Jean E. Farrell

In Honor of Jacqueline Royer
Ms. Lindsay Jeanloz
Mr. and Mrs. Peter J. Mullen
Mr. and Mrs. William J. Parks
Mr. and Mrs. Eugene Ratto, Jr.

In Honor of Michael Ryan
Mr. Alan Arcery

In Honor of Samuel Rydqvist
Mr. and Mrs. J. Marcus Fultz

In Honor of Jacob Santamaria
Ms. Maura Thomas

In Honor of Wilfredo Sarmiento
Justo and Dilian Sarmiento

In Honor of Frances Schrader
Richard and Alice Borner

In Honor of Naomi J. Segal
Friend of Melmark

In Honor of Mary L. Sell
Mr. and Mrs. Everett F. Harrison

In Honor of Ellen M. Settar
Ms. Martha Grieco

In Honor of Joy Slaughter
Mrs. Sara Slaughter

In Honor of the Staff Who Care for Tee
Mr. and Mrs. William T. Thompson

In Honor of David C. Steinberg
Ms. Catherine Graham

In Honor of Jason Steinberg
Mr. Melvin Berkowitz
Ms. Catherine Graham
Mr. and Mrs. Edward Sodosky

In Honor of Michele Stibgen
Mr. and Mrs. Jack Gensib

In Honor of Dylan Sullivan
Shawn and Diane Sullivan
Irene P. Larcome
Dennis and Carmela Sullivan

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Ms. Casey Troy
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Peter and Diane Troy
Ms. Vanessa A. Wellington

In Honor of Tatiana Vellante
Beth H. Vellante

In Honor of Sylvia Ver Wey
Mr. Dennis Ver Wey

In Honor of Michael C. White
Mr. and Mrs. Peter Bergmann

Impacting young adults
Melmark New England Comedy Night

For a third year in a row, Melmark New England parents Joe and Tara Beaulieu, together with fellow parents Jill and Jim Fitzpatrick and Brian Farrell, organized the annual Comedy Night at the Claddagh Pub in Lawrence, raising over $15,000 to benefit Melmark New England!

Inspired by the progress and results their sons have achieved at Melmark, the parents run this event in order to give back to the school they feel has given so much to their families. The Beaulieu’s stated, “We continue to help Melmark New England provide services to all of our wonderful children, because they deserve nothing but the best, and that is what they are getting at Melmark.”

Joe and Tara look forward to the opportunity each year, saying, “I don’t think we can truly explain what a wonderful feeling it is to see over 400 people come and support a cause that is so important to our family and close to our hearts. To be able to raise this amount of money annually for this school is such an amazing feeling.”
Indian Ridge Country Club
Isabella Stewart Gardner Museum
Jackalope Real Estate LLC
Mr. Stephen A. Jannetta
John F. Kennedy Library
Karting America
KBK Sports
Kids Karousel
King Richard’s Faire
KSL Resorts
Laser Quest
Lascracze
Mr. Ken Lawrence
Lawrence Police Department
Legends Gymnastics
Mr. Thomas Lengyel
Mr. William J. Lloyd, Jr.
Lupoli Companies
Maggiano’s Little Italy
Ms. Dot Maloney
Mrs. Donna Markley
Mr. Paul J. Marvel
McAloon’s Liquors
Mr. Jack McFadden
Melmak
Mr. Oscar Mestre
Mr. and Mrs. Paul C. Michener
Joshua O. Miller
Mr. John Molinaro
Nassar Ford
National Amusements
New Balance
New England Aquarium
New Hampshire Fisher Cats
Nicholas Anthony Salon & Day Spa
Mr. Kevin Nigohosian
Mr. and Mrs. Shawn O’Brien
Mr. and Mrs. Brian O’Neill
Ogunquit Playhouse
Old Sturbridge Village
The Olson Research Group, Inc.
Orzo Restaurant
Mr. Frank Pagliaro
Paoli Vet Care
Peabody Essex Museum
People’s Light & Theatre
The Philadelphia Eagles
Philadelphia Phillies
Philadelphia Zoo
Phoenician Restaurant
Please Touch Museum
Plimoth Plantation
Portland Seadogs
Ms. Cathy Potter
PR Management Corp
Premier Orthopaedic & Sports Medicine
Prodigy Salon
Publik House
Puppet Showplace Theatre
Ms. Meghan Purdy
Mr. Tom Quirk
Ray of Sunshine Jewelry
Red Sox Foundation
Robertson's Florist
Mr. Robert P. Roche, Jr.
Dr. Lesley Russell and Mr. Christopher Cooper
Rynne's Auto Tire
Sage Catering LLC
Salem Wax Museum
Salon 7
Mr. Bernard P. Schaffer
Mr. and Mrs. Erik Schoemaker
Schoemaker Classic Advisory Board
Mr. and Mrs. Dave Schonbach
Scrub-a-Dub Auto Wash Center
See Science Center
Seekonk Speedway
Ms. Marina Selverian
Sheraton Boston Hotel
Shire
The Simkiss Companies
Six Flags New England
Mr. Scott Skidmore
Southwest Airlines
Southwick Zoo
Staubach Foundation
Super Tours
Superior Cleaners & Tailors, Inc.
Tattoo Fever
The Hall at Patriot Place
The Late Show
The Westin Times Squar
Topsfield Fair
Tri-State Capital Bank
Peter and Diane Troy
TSNY Beantown
Urban Adventures
Mr. Federico Vaughn and Ms. Ankara Angula
Verge Yoga
Ms. Kim Verrecchio
WABC TV Live! with Regis & Kelly
Mr. Bob Wampler
Ward Landscaping Services Inc.
Mr. John Warkentien
Water Country
Water Wizz Waterpark
Waynesborough Country Club
Mr. Linton Whiker
Mr. and Mrs. Christopher H. White
WHYY, Inc.
Mr. William B. Wiederseim
Mr. Nick Wolfe
World Cafe’ at Live at the Queen
World Cafe’ Live Philadelphia
Mr. Jay Wright
Wyndham Andover Hotel
Yankee Fleet
York’s Wild Kingdom
Recognizing Melmark’s Loyal Society

Effective annual giving provides unrestricted support to critical and ongoing needs at Melmark. In order for the organization to realize the most from the generous support of its families, donors and friends, gifts must be made every year to meet ongoing budgeted operating needs. Melmark wishes to recognize its Loyal Society who have made the difference in annual support for the last consecutive ten years or more.

Corporations, Foundations and Organizations

The Borden Fund, Inc.
The Alfred I. duPont Foundation
William H. Fitz Lumber Company
Merck Partnership for Giving
Newtown Square Rotary
Pilot Freight Services
Radnor Benefits Group, Inc.
Sony Electronics, Inc.
Trust
United Way of Greater Philadelphia and Southern New Jersey
United Way of Southeast Delaware County

Individuals

Mr. and Mrs. Robert L. Albright
Mr. and Mrs. Alan Apter
Mrs. S. J. Aveni
Mrs. Anna Bartusis
Mr. and Mrs. Eugene Beaumont
Mrs. Roline Blake
Mr. and Mrs. David T. Boreanaz
Mrs. Mary Bryson
Mrs. Sudie Burbage, RN
Mrs. Eileen M. Casassa
Mrs. Mary Coccagna
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Mrs. Mary Girling-Fletcher
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Mr. Richard T. Glancy
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Ms. June Halbruner
Ms. Shirley Halbruner
Mr. and Mrs. Gerald G. Hudrick
Mrs. Joyce V. Hudrick
Mr. and Mrs. Robert Hughes
Rabbi Norman Janis and Dr. Patricia Herzog
Mr. and Mrs. Thomas S. Jenkins
Mr. and Mrs. George Juvelis
Mr. and Mrs. Richard Kauffman
Mrs. Annette Keiser
Mr. and Mrs. William B. Kessler
Mr. Robert W. Koppe
Mrs. Mildred E. Krentel
Judge Samuel Lehrer and Mary Lehrer
Dr. and Mrs. Arthur N. Leibowitz
Mrs. Janice R. LeTourneau
Sally and Fran Mahoney
Mr. H. Robert Marcus and Ms. Audrey Flack
Mrs. Frances S. Margolis
Mr. and Mrs. Kevin McAnally
Mr. and Mrs. Theodore R. McKenzie
Maureen C. McMahon, M.D.
Mrs. Margaret J. McNeil
Ms. Jane McNichol and Mr. Jim Conboy
Ms. Mary L. McNichol
Mr. Patrick McNichol
Ms. Lois C. Miller
Mr. Michael G. Miller and Ms. Kim Hoover
John and Pat Mitchell
Vicki and Fred Modell
Mr. and Mrs. Leonard Natale
Mr. and Mrs. Jeffrey A. Norkin
Mr. Albert J. Norton
Mr. John T. Norton
Dr. and Mrs. Joel Noumoff
Mr. William C. Oetting
Mr. and Mrs. C. Oetting
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Mr. and Mrs. Leonard Sussman
Mr. and Mrs. William T. Thompson, III
Mrs. Mary Turkal
Mr. and Mrs. Harold L. Twiss, Jr.
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Mrs. Sara Slaughter
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Mr. and Mrs. William T. Thompson, III
Mrs. Mary Turkal
Mr. and Mrs. Harold L. Twiss, Jr.
Mrs. Mary G. Van Etten
Mr. and Mrs. William E. Vollmer, Jr.
Mr. Karl J. Zimmer
New Workspace Provides Opportunities:
The Christopher Robertson Brown Kitchen

The Meadows at Melmark has unveiled The Christopher Robertson Brown Kitchen. Chris Brown lived at Melmark from 1975 until his passing in December 2010. To honor his memory, his mother, Mrs. Diane Brown, made a donation to renovate the kitchen in The Meadows Program.

This newly designed resource serves many purposes for our adults. It provides a state-of-the-art space for culinary vocational training, meal preparation, special events such as holiday celebrations and post performance cast parties for The Melmark Players.
fore Melmark New England

Sixth Annual Golf Benefit Held at Andover Country Club

Over 200 key supporters of Melmark New England attended The Sixth Annual fore Melmark New England Golf Benefit on Monday, July 25, 2011 at the Andover Country Club. Chaired by MNE Board member Jim Alex and his wife, Angela, this year’s event raised nearly $165,000 to support local programs and services.

Jim and Angela began the tournament to answer the “immediate need for financial assistance to finalize the relocation and completion of the facility in Andover”. They continue to host it because “setting a platform whereby others can benefit is personally rewarding on so many levels. Our involvement keeps us grounded, keeps us attached to Melmark friends and families, as well as our community. By hosting the tournament it makes it easier for people to reach out and get our opinion or advice about a friend or loved one’s recent diagnosis. It really is about accessibility.” Jim reflects back over the years, “When Charlie was diagnosed, Angela and I felt as if we had nowhere to turn. We were fortunate to have met someone who was familiar with the struggle on which we were about to embark. That relationship quickly led us to Melmark New England. That introduction, along with the support of Melmark’s programs and staff, has forever changed our lives.”

Looking to the future Jim says, “There is always a need, a desire for people to get involved. Our goal is to set forth a program that is creative, exciting and different, as well as welcoming fresh ideas and creative methods to draw other sponsors to the tournament.” The 7th annual event will again be held at the Andover Country Club on Monday, July 23, 2012.
Sixth Annual Hubert J.P. Schoemaker Classic

Nearly 300 executives from the Main Line and its surrounding areas participated in the 2011 Hubert J.P. Schoemaker Classic.

The sixth annual Schoemaker Classic raised $366,000 net proceeds in support of Melmark. This year’s Classic honored two dynamic leaders in the life sciences industry, Hubert J.P. Schoemaker, Ph.D. and Frank Baldino, Jr., Ph.D. Frank Baldino, Cephalon founder and former CEO, passed away in December, 2010. The late Hubert Schoemaker founded Centocor. His eldest daughter lived at Melmark for 28 years.

The Schoemaker Classic has raised more than $2,500,000 for Melmark since its inception. Funds raised by the Classic have supported Melmark in many ways. Some of those include a state-of-the-art program area to teach life and job skills to adults, new classrooms for early childhood education programs, a new art room and a multi-purpose center that includes a full-size gym and a performing arts stage.

The 2012 Hubert J.P. Schoemaker Classic is scheduled for September 17th at Waynesborough Country Club, St. Davids Golf Course and ACE Club.

Left to right: Lee Ahrensdorf, Denny Willson, Mickey Flynn and Joanne Gillis-Donovan, Ph.D.
There are many ways to give to Melmark. Each method of giving helps to ensure the future of those we serve. The most frequently used methods are:

**Check / Money Order**
Make checks payable to:

The Melmark Charitable Foundation
And send to:

Melmark Advancement Department
2600 Wayland Road
Berwyn, PA 19312

or

Melmark New England Advancement Department
461 River Road
Andover, MA 01810

**Credit Card**
You may donate to Melmark using MasterCard, Visa, American Express, or Discover:

- If your donation is to Melmark, please call 610-325-4981 or visit [www.melmark.org](http://www.melmark.org) to make a secure online donation.

- If your donation is to Melmark New England, please call 978-654-4342 or visit [www.melmarkne.org](http://www.melmarkne.org) to make a secure online donation.

**United Way**
Melmark’s United Way Donor Choice number is 1012.

**Matching Gifts**
Many employers match gifts made by their employees. If you work for a matching gift company, be sure to complete the necessary form to multiply your gift.

**The Paul and Mildred Krentel Legacy Society**
Below are some ways that donors can make a provision in their estates for future gifts in support of Melmark.

**Bequests**
Bequests, both large and small, account for a major portion of Melmark’s endowment and provide significant funding for programs, facilities and client support. In addition to being one of the simplest ways to distribute your estate, your will can be a creative vehicle through which you can make a thoughtful gift to Melmark.

**Life Insurance**
One of the simplest ways to make a significant gift is to designate Melmark as the beneficiary of all or a portion of the proceeds of a life insurance policy. You can make a gift that may ultimately be larger than its cost.

**Charitable Gift Annuities**
This is a wonderful way to make a meaningful gift to Melmark while enjoying income and tax benefits that can also help enhance your financial well-being. By making a charitable gift of cash or securities, you and/or another person you designate receive lifetime payments, a portion of which are tax-free.

**Securities**
Gifting an investment to Melmark may be the optimal way to provide a significant gift while also reaping tax benefits.

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**About the Cover**
Dan participates in The Meadows at Melmark, a Day Program that provides adults the opportunity to work in a professional environment that supports their individual skills. Recently, Dan received the Personal Achievement Award from the Montgomery County Office of Developmental Disabilities. His mother, father, younger brother, aunt and grandmother stood proudly with him as Dan showed off his award. Dan is an example of the impact of your gifts on people with special needs. Thank you for making a difference in the lives of those we serve.
Charitable Giving

**Use of Gifts**
- **Mission Support**: $1,439,361
- **Capital Projects**: $365,825
- **Programs**: $363,530

**Gifts by Source**
- Families and Friends: $617,149
- Corporations: $967,262
- Foundations: $453,074
- Organizations: $68,414
- Boards: $62,817

**Constituency Contributions**
- Families and Friends: $967,262
- Corporations: $617,149
- Foundations: $453,074
- Organizations: $68,414
- Boards: $62,817

**Total**: $2,168,716

*Impacting creativity through music*
Save the Date

July 13, 2012
5th Annual Improving Life at Home and School Conference
The Desmond Hotel

July 23, 2012
fore Melmark New England
Andover Country Club

September 17, 2012
The Hubert J.P. Schoemaker Classic
ACE Club
St. Davids Golf Club
Waynesborough Country Club

Guest Speakers:
James E. Carr, Ph.D., BCBA-D
Linda A. LeBlanc, Ph.D., BCBA-D