The Melmark Difference

EDUCATIONAL
THERAPEUTIC
MOTIVATIONAL
SUPPORTIVE
LOVING
COMPASSIONATE
ENCOURAGING
INNOVATIVE
CHALLENGING
NURTURING
INSPIRATIONAL

On the Cover: Melmark New England student, Joseph B. with Helena Maguire, M.S., BCBA, Senior Director of School Services.

Above: Joseph works with ABA Counselor, Annie Gulka at Melmark’s school program in Andover, MA.

Left: Joseph intently watches a movie on a mini DVD player after completing his educational tasks for the day.

“The progress that we have seen in our son, Joseph, is something that we would have never expected in such a short time. What Melmark means to us is far beyond what words can describe. You are miracle workers. All we can say is Thank You, from the bottom of our hearts.”

- Joe and Tara B., Melmark New England parents
Dear Friends and Families,

I would like to sincerely thank the entire Melmark community of supporters, an extraordinarily generous group of families, friends, corporate partners, foundations, businesses, vendors, civic and religious organizations, schools and volunteers who come together to make *The Melmark Difference*. I witness it every day as I see the staff interacting with the individuals we serve; when I walk through newly renovated residences and day programs; when I see Melmark’s children and adults enjoying a wide variety of recreational resources.

This donor report not only marks the closing of 2009; it also marks the end of a very active decade at Melmark. Through your dedicated support over the past ten years, we have been able to take a school and adult services and create much more, a *Center of Excellence*:

*The Katie Trainor Healthcare Center*
Delivering extraordinary medical and nursing services, The Katie Trainor Healthcare Center provides our clients with optimal medical care.

*The Caroline Kent Riding Arena*
Extensive renovations to Melmark’s Therapeutic Riding Program provide rehabilitation and social riding opportunities.

*Multi-Purpose Center*
Expansion and renovations to the gymnasium created a Multi-Purpose Center, which acts as a theatre, a physical education area and an after-school recreation center.

*Melmark New England*
In the past decade, we acquired a new building for our Melmark *New England* program, expanding services to children with autism and their families in the New England region.

*The Kathleen J. Weiss Staff Development Fund*
This fund allows Melmark to expand our existing employee-training center as well as professional conferences, which offer training and continuing education for Melmark staff, other human services professionals and families.

*Adult Day Center and Melmark School Expansion*
A $2.8 million initiative funds the expansion of these flagship programs including new classrooms, an art room, a computer and staff resource room and a family consultation suite.

What is important to understand is that the fees we receive fund only basic services – but *The Melmark Difference* is created and maintained by each of you. It has been an incredible journey, and I am deeply grateful for your partnership along the way. As we look to the future and reach new milestones, I hope you will continue to lend your support. I am confident, that together, we can continue to foster *The Melmark Difference*.

Sincerely,

Joanne Gillis-Donovan, Ph.D.
President & CEO
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*Melmark Board Member, Richard G. Phillips, Jr., Esq. with his brother, Tony, a Melmark resident*

*Left to right on back row: Dominic S. Liberi, Esq., Eric Zee, James J. Murray, Sharyn VanReepinghen, Martha Gillin, Anne Faulkner Schoemaker, Richard G. Phillips, Jr., Esq.*

*Left to right on front row: Joy I. Sussman, Mildred E. Krentel, Joanne Gillis-Donovan, Ph.D., H. Robert Marcus*

*(Not shown is Lawrence Cancro)*
Dear Friends and Families,

As this donor report marks another extraordinary year at Melmark, it also marks the closing of a decade of many accomplishments, challenges and the joy of hopes and dreams becoming reality. I have had the great pleasure to observe the many ways in which Melmark has changed and grown while always maintaining the Melmark tradition of dedication and excellence. These dreams could not have been realized without the countless ways you, our donors, have contributed to the Melmark community.

As outlined by Dr. Gillis-Donovan, many vital capital projects were completed, programs enhanced and services expanded to serve more children, adults and their families. There is always so much to reflect on while we look forward to the opportunities ahead.

This past year once again demonstrated the generous nature and stalwart commitment of our families, friends, staff, board and volunteers; their support is nothing short of remarkable. We still face significant challenges despite this group’s exceptional work and organizational success.

As national and local governments wrestle with budget issues, the external environment is uncertain. Melmark’s unique strengths have always helped meet such challenges, and much of that strength comes from our partnerships with our donors. As you read through this report, you will hear from many of our generous partners.

I hope you will continue with us on our journey in this coming year and beyond as we look to the future, always striving for excellence and insuring that the best possible services will be provided for those in need.

I am very grateful for your generosity and the many forms of support you provide to make The Melmark Difference. Thank You.

H. Robert Marcus  
Chairman, Melmark Board of Directors

Marcus Family with  
Melmark President and CEO  
Joanne Gillis-Donovan, Ph.D.
Our New Branding

Melmark may have a new logo, but nothing has changed about our commitment to children and adults with developmental disabilities.

Melmark’s new corporate logo reflects the input of the Board of Directors, donors, families, and our staff and builds upon this organization’s respected position in the community.

Visually, the new logo features a wider and higher font which reinforces Melmark’s solid commitment to program and service excellence. The larger hand in our logo represents the core of our mission – reaching out and supporting those we serve. The smaller hand no longer specifically depicts the hand of a child with Down syndrome, but represents the children and adults diagnosed with a range of developmental and intellectual disabilities that we serve. The diversity of those supported by Melmark is reinforced by the gradient color scheme. The selected color palette - shades of green and blue - speak to health, trustworthiness, and confidence. Our traditional tagline, “Expanding life’s options for children and adults with special needs” has been shortened to “Expanding life’s options.”

The Melmark logo represents a 45-year legacy of dedicated support to the children and adults that we have been privileged to serve. It demonstrates a strong link to our past, and in a bold new way, our approach to a promising future.

We extend our heartfelt thanks for your generosity and partnership in support of Melmark’s mission. On behalf of those we serve, we look forward to continuing and developing that partnership in the upcoming years.

Brands have to maintain a modern look, and the visual identity needs to change over time. But the key to successfully effecting a new look is... evolution, not revolution.
As we look into the future and anticipate growth in our programs and opportunities for all people with intellectual disabilities, Melmark is creating new Giving Clubs to recognize those of you with generous hearts who support this organization year after year.

Our new Giving Clubs better reflect the dedication and compassion of you, our donors. You truly are the Melmark Difference; without your commitment to our children and adults, we simply would not be able to provide the level of care, education and therapy that has made Melmark emerge among the top in its unique mission.

Regardless of the amount you are able to give, each of your donations is equally important to our students and adults. From the Melmark family to your family, thank you for your generous spirit and for making a difference for individuals with intellectual disabilities.

| Leadership Circle | $250,000 + |
| Founders’ League | $100,000 - $249,999 |
| President’s Club | $50,000 - $99,999 |
| Visionaries | $25,000 - $49,999 |
| Ambassadors | $10,000 - $24,999 |
| Patrons | $5,000 - $9,999 |
| Stewards | $2,500 - $4,999 |
| Partners | $1,000 - $2,499 |
| Benefactors | $500 - $999 |
| Champions | $1 - $499 |

Dan and Chris are both members of The Meadows at Melmark
Donor Report

We are deeply grateful to all those who have given so generously to help us provide the best educational, programmatic and therapeutic services to the children and adults we are privileged to serve. In this report we extend our thanks and appreciation to those who have contributed from January 1 to December 31, 2009.

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In Their Own Words

It is only with your support that we are able to offer our clients *The Melmark Difference.* That difference is seen throughout the Melmark campus and throughout the communities where you, our donors, work, live and play. Here’s what some of our donors are saying about the opportunities Melmark provides to children and adults with developmental disabilities.

“**My role as Co-Chair of the Hubert J. P. Schoemaker Classic is the most rewarding activity of my year. I am proud to be a part of this premiere fundraising event and partner with so many individuals and corporations who come together to support Melmark’s mission. It is always inspiring to witness the determination of the children and adults served by Melmark to overcome challenges and celebrate possibilities.”**

- Denny Willson, President & CEO, Cytokine PharmaSciences

“**The Melmark story is truly remarkable, and we were honored to spend a day with you. We left your campus inspired! We hope this will be the first of many times to work together.”**

- Nick Onuskyanych, Finance Manager, DaVita, Keystone Garden Division

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“If we could only bottle the enthusiasm and spirit in this room tonight. To see what is possible with encouragement, support and dedication; Hats Off to the Melmark Staff; you make dreams come true. Bravo to The Melmark Players; you are all extraordinary individuals.”

- Anne Faulkner Schoemaker, Melmark Board Member and Parent

“T he mission of the Trust has always remained the same: To improve the lives of vulnerable people and anticipate some of tomorrow’s needs today. We have enjoyed our longstanding partnership with Melmark, and it has been our privilege indeed to help fund vital improvements to the children’s residential homes.”

- Michelle Montgomery, the W. W. Smith Charitable Trust

Melmark student, Gianni with his mother, sister, and grandmother outside Matthew House
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Ann and Dottie at the Arden

“Melmark is a very important part of my life!”

“It’s a volunteer job that not everyone can do. But, for me, I know I can help people with disabilities have the best quality of life.”

- Ann Parker and Dottie Wilhelmy (respectively)
Women’s Executive Board, Melmark Service League Volunteers

“Melmark’s vocational clients are truly part of the Videon Dodge Family. They provide excellent customer service and work hard to keep our vending machines stocked for our staff. We love working with the Vocational Program at Melmark.”

- Steve Videon, Owner, Videon Dodge

Melmark staff and clients at work at Frank C. Videon Dodge in Newtown Square
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Mr. David M. Krale
Ms. Celeste Kralovec
Ms. Michelle Kramer
Kubik
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"It has been a pleasure and a privilege to establish the Hubert J.P. Schoemaker Classic to honor my close friend and a pioneer in the Life Sciences Community while at the same time, raising much needed funds for Melmark. It has been very rewarding to see a variety of educational, vocational, and residential capital projects completed with the support of the Classic proceeds over the last four years."

- Lee Ahrensdorf, President,
Ahrensdorf Associates and Founder
of the Schoemaker Classic

HUBERT J. P. SCHOEMAKER CLASSIC
SEPTEMBER 20, 2010
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Mr. and Mrs. William Newbould
Ms. Susan Newitt
Newtown Square Presbyterian Church
Ms. Sarah A. Niemiec
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“Accenture is proud to be a sponsor of the Hubert J. P. Schoemaker Classic and support an extraordinary organization. Melmark provides extremely valuable services to our community.”

- Arjun Bedi, Partner and Head of Life Sciences
  R & D, Accenture

Melmark client Robert and his Rehabilitation Services Team

“We were able to visit Melmark’s campus about ten years ago, and we were so impressed with the facilities and the opportunities that were available to the people served. We don’t see that everywhere. Melmark certainly is a unique place, and we continue to be impressed with the difference it has made and continues to make in the lives of the children and adults who live and learn there.”

- Susan & David Frueauff, the Charles A. Frueauff Foundation
“Melmark is always striving to be current as well as forward looking, particularly in the area of technology or training so that they remain on the cutting edge of service delivery. That’s impressive.”

- Robert E. Nedley, President and Treasurer, Alfred I. duPont Foundation

Melmark student, Carly works with her communication device

“It is a pleasure and, as we see it, our responsibility as members of the community through our Corporate Giving initiative to support the good work and the mission of Melmark.”

- Lee Acetti, Assistant Vice President, TD Bank

Craig always enjoys his time in the Therapeutic Riding Program

“Sara Busch and husband, Colonel Howard Busch at a Melmark event

“We have supported Melmark over many years, and what I have always found to be unique about this wonderful place is how it supports the growth of each individual who lives and thrives there. They see the whole person at Melmark, the boy or girl who needs to play and learn, the young man or woman who needs to work and be productive. I just love Melmark and what it stands for.”

- Colonel Howard Busch, Director, Hoxie Harrison Smith Foundation
Thank You For Your Generosity

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Clients build lasting friendships with Melmark staff

“I’m always amazed at the ability of Melmark’s staff to perform at the highest professional level and, at the same time, develop close personal relationships with the children and adults they serve.”

- Marlene Weisberg, Ronald McDonald House Charities
Mr. Tom Quirk
Mr. Drew Reiser
Rescue Spa
Robertson's Florist
Ms. Amy Romero
Dr. Lesley Russell and
Mr. Christopher Cooper
Mr. and Mrs. Bernie Schaffer
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For more information or additional copies of Melmark's Donor Report, call 1-888-Melmark or 610-325-2936, or visit www.melmark.org.

The official registration and financial information of Melmark may be obtained from the Pennsylvania Department of State by calling toll free, within Pennsylvania, 1-800-732-0999. Registration does not imply endorsement.

Great care has been taken to assure the accuracy of our donor lists. Please accept our apology for any discrepancies and let us know if you are incorrectly listed.

"As a Melmark parent, I encourage you to please visit us and see for yourself how the Melmark Difference vastly improves so many lives — every single day. And as a member of the Melmark donor community, you will always be proud to see your contribution at work, through the dedication of the staff and the optimism, pride and ambition of the students and adults. Melmark is the ultimate worthwhile cause."

- Clive Mendelow, Melmark Parent and Supporter

Dr. Jessica Woods congratulates Tee for being recognized as Melmark's Citizen of the Year

Melmark students express their creativity through an array of art

“I'm so excited about the new Art Room and the new equipment we will be getting. This will provide many more opportunities for creative expression for our students. We are most grateful for the generosity of our donors who believe in our mission.”

- Rebecca Ryder, Art Teacher at the Melmark School
Donors and Volunteers Make The Melmark Difference

**Golfing fore Independence**

At Melmark, we are truly blessed to have individuals like you, who give so much to make The Melmark Difference for the children and adults we serve. Our support base reaches not only from Pennsylvania, New Jersey and Delaware but also to the New England states. Under the leadership of dedicated donors and volunteers, Melmark coordinates two very impressive annual charity golf outings. Each year, two teams of selfless individuals work tirelessly to organize both of these tournaments, and the entire Melmark family is grateful for your generous spirit.

The Hubert J.P. Schoemaker Classic involves play on three prestigious courses. With unmatched dedication and compassion, the advisory board members for this event play an active role in recruiting sponsorships, enlisting the support of community businesses and coordinating a full day of play on three golf courses in the Main Line community.

Hubert J.P. Schoemaker was known for his competitive spirit in business, his infectious optimism in life and his generous love of Melmark, where his eldest daughter, Maureen, has resided for the past twenty-eight years. The Classic Advisory Board makes sure that Dr. Schoemaker’s legacy lives on, not just through philanthropy, but also in spirit, as this day of competition on the golf course is filled with the spirit of selflessness and love toward those with special needs.

fore Melmark New England is a premier golf event, providing funds for Melmark New England’s services and programs designed to support children diagnosed with autism and their families. Now in its fifth year, fore Melmark New England is held at Andover Country Club in Andover, Massachusetts.

The event co-chairs, Jim and Angela Alex, work with a team of volunteers and donors who coordinate this charity golf outing each year. Since its inception, fore Melmark New England has raised close to a million dollars for Melmark New England’s programs designed specifically to foster independence and personal growth in children diagnosed with autism spectrum disorders.

It is only with the dedicated support of volunteers and donors like Jim and Angela Alex and the entire Hubert J.P. Classic Advisory Board that we are able to provide The Melmark Difference. All of us at Melmark are truly thankful for all you each do to support children and adults with developmental disabilities.

**Hubert J. P. Schoemaker Classic**
September 20, 2010

**fore Melmark New England**
July 26, 2010
How You Can Make The Melmark Difference

Ways to Give

There are many ways to give to Melmark. Each method of giving helps to ensure the future of those we serve. The most frequently used methods are:

Check/Money Order
Make checks payable to:
The Melmark Charitable Foundation
and send to: Melmark Advancement Department
2600 Wayland Road
Berwyn, PA 19312

Credit Card
You may donate to Melmark using MasterCard, Visa, American Express, or Discover by contacting Peg McCluskey in the Advancement Department at 610-325-4981 or by visiting our website at www.melmark.org. If your donation is to Melmark New England, please visit www.melmarkne.org.

United Way
Melmark’s United Way Donor Choice # is 1012.

Bequests
Bequests, both large and small, account for a major portion of Melmark’s endowment and provide significant funding for programs, facilities and client support. In addition to being one of the simplest ways to distribute your estate, your Will can be a creative vehicle through which you can make a thoughtful gift to Melmark.

Life Insurance
One of the simplest ways to make a significant gift is to designate Melmark as the beneficiary of all or a portion of the proceeds of a life insurance policy. You can thereby make a gift that may ultimately be larger than its cost.

Charitable Gift Annuities
This is a wonderful way to make a meaningful gift to Melmark while enjoying income and tax benefits that can also help enhance your financial well-being. By making a charitable gift of cash or securities, you and/or another person you designate receive lifetime payments, a portion of which are tax-free.

Matching Gifts
Many employers match gifts made by their employees. If you work for a matching gift company, be sure to complete the necessary form to multiply your gift.

Securities
Gifting an investment to Melmark may be the optimal way to provide a significant gift while also reaping tax benefits.

Staff at The Melmark School work with each student to develop individualized programs and goals that focus on personal growth, confidence and independence.
The two young men pictured on this page each have compelling stories of early adversity and their subsequent progress toward great success. The achievements of both young men were made possible due to the quality of Melmark’s services by a dedicated, well-trained and supported staff. Donors to our programs provide us with those “extra resources” that help make a world of difference in the lives of the children entrusted to our care.

Nate with Frank L. Bird, Melmark’s Vice President and Chief Clinical Officer
Dear Friends,

Greetings from Melmark New England, where each day is filled with challenges but also with rewards from witnessing the growth and successes experienced by our students.

Earlier this month, we held the grand opening of our new school store. As I stood at the store, looking at the new glass display cases filled with bottled water, snacks and jewelry made by the students in our vocational program, I recalled with many thanks all of the donors who made our New England school possible. Our new school store is but the latest act of generosity from the people who support our mission.

I often have a feeling of gratitude as I walk down the halls of Melmark New England: when I see our children learning and laughing; when I see our staff teaching our children in new science curricula; when I sit in on staff training and other professional development opportunities with our educators and many professionals who attend from the Merrimack Valley; when one of our students has a perfect week.

While all these aforementioned items seem simple, they are paramount to the success of our program, and many could not be achieved without the generosity of our loyal benefactors. We could not have accomplished these significant milestones over the past decade without assistance from our dedicated friends, families, vendors, businesses, foundations and volunteers: the acquisition of our new school building in Andover that allowed us to increase our census in the Early Childhood Program, the expansion of our Residential Program, the addition of our Early Childhood Playground, the implementation of an Expert Speaker Series, the further development of our Consultation Services Department, and most recently, the new school store.

As we look to the future, we are determined to extend our services even further and touch greater numbers of children and their families. We hope that our generous benefactors will continue to join us on this journey that creates such positive outcomes for the individuals we serve and by their ongoing contributions, allow us to reach those families who struggle to access quality services for their children and help them join our Melmark family.

Thank you.

Sincerely,

Rita M. Gardner, M.P.H., BCBA
Executive Director

"As we express our gratitude, we must never forget that the highest appreciation is not to utter words, but to live by them".
- John F. Kennedy

Frank L. Bird, Melmark’s Vice President and Chief Clinical Officer, at the new school store with staff Kristina Harty and student Nate
Donor Report

In this report we extend our thanks and appreciation to those who have contributed from January 1 to December 31, 2009.

A Special Thank You To Our Donors!

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Charles and Rosemary Root
Gerald A. Sohn
Benjamin Starr
TEC, Inc.
Joseph and Maureen Torrisi
Vision Builders Company, Inc.

“The women of Grace Chapel were delighted to support the children of Melmark New England. Autism was our outreach focus at our women’s retreat, and many of the women were raising a child with autism or knew a family who has a child with autism. They were eager to provide “a voice” to these special children and felt personally blessed to be part of a movement to address, highlight, and one day, eliminate autism!”

- Dr. Cynthia Fantasia, Pastor of Service and Women, Grace Chapel in Lexington, Mass.

The money raised at Grace Chapel’s annual Women’s Retreat funded a communication device for one of our students.

From left to right: Emily Colson-Boehme, Melmark New England Parent, Peter Troy, Vice President, Melmark New England, Rita Gardner, Executive Director, Melmark New England, Dr. Cynthia Fantasia and Crystal Pierce, Speech-Language Pathologist, Melmark New England
In Their Own Words

Although Melmark New England is relatively young having started in 1998, the program enjoys strong donor support. During our capital campaign with a goal of a new school building, we developed our initial foundation of supportive donors. As the program has continued to build a reputation of success, an increasing number of people have come forward to invest in this program. Below is but a sampling of the words of a few of these charitable people.

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($500 - $999)
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Robert and Kathryn Barbarisi
James M. Barenboim

“We appreciate the difficult jobs you have in working with children and families in need of both emotional and financial support.”
- Donna Russo,
DCU for Kids

Our new school store, Mel Mart, funded through a grant from DCU for Kids

“Melmark provides an opportunity to improve the quality of life of those in need. We are honored to support this worthy organization.”
- James and Mariah Berberian,
supporters of the fore Melmark New England Annual Golf Tournament

James Berberian (second from left), his daughter, and his golf team
“Through its grant support to Melmark New England, The Peter and Elizabeth C. Tower Foundation seeks to improve the lives of children and adolescents by supporting programs and services for those affected by developmental disabilities and by enhancing childhood and primary education.”

- The Peter and Elizabeth C. Tower Foundation has generously supported Melmark New England over the past year, providing grant money for parent training, professional development and for Middle School science equipment.

Students Brendan, Cammie, and Bill explore new science equipment.

"I feel so blessed that my son is able to attend the best school for children with autism spectrum disorders. Melmark New England has helped him in so many ways. I donate and help fundraise to show my sincere appreciation for all the hard work and dedication of the facility and staff at Melmark."

- Jill Fitzpatrick, Melmark New England parent

Jill and son C.J.

"It's nice to see our dollars going to work and making a substantial difference in the lives of the children at Melmark New England."

- Jeff Arsenault, Greater Lowell Community Foundation

A grant from this foundation helped fund our new vocational workspace.

Student Robert working in the current vocational space
Thank You For Your Generosity

“We give to Melmark New England because we believe in the work they do, the services they provide, and how many children and young adults they have and will help. We believe all this through first hand experience at a time when we, as parents of a child with autism, wanted the best services we could find for our child... and got it! We are aware that not all parents and families of children and young adults with such disabilities can afford the excellently executed services and that the staff and essentials needed to offer these services need funds to keep going. So being truly appreciative of the help we have received and continue to receive, we hope that whatever we can give will some day help other parents and families, in need of such services, experience the immeasurable heartfelt gratitude we feel when we look at our son.”

-Jim and Angela Alex, co-chairs of the fore Melmark New England Golf Tournament
"Luise and I are thrilled with the progress our daughter Lisa has made at Melmark New England over the past eight years. We are happy to assist in fund-raising efforts in any way we are able. Melmark is a great resource, and it should continue to receive support from all who benefit from its fine services."

- Larry Cancro, Melmark Board Member and Melmark New England parent

“Melmark New England has done so much for my brother, Thomas. Without Melmark, he would never be where he is today. I have so much admiration for the dedicated staff of Melmark New England, which is why I volunteered there for the past three summers.”

- Rachael Kipps, sister of former student Thomas Kipps
“We have been amazed by the amount of progress our son, James, has made since he entered Melmark New England. The compassion and commitment of the staff with the students is unmatched, and the senior professionals of the school have done a tremendous job of establishing the school as one of the premier facilities for children with special needs. We are so appreciative of everyone’s efforts at Melmark New England to make the lives of our children more satisfying, fulfilling and enjoyable. We are blessed to have the school and the people of Melmark New England as part of our community.”

- Jamie, Melmark Board Member and Karyn Stahle, parents of Tyler and James